

**DATE:** November 16, 2012  
**MEETING OF:** November 27, 2012  
**FROM:** Staff  
**RE:** ACTION ITEMS X.7 – WFA Registrations

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**BACKGROUND**

The Western Fairs Association (WFA) annual convention provides educational and networking opportunities for fair staffs throughout the west. This year the convention will be at the Grand Sierra Resort in Reno.

**FISCAL IMPACT**

Registration cost of \$225 per director or management team member.

**STAFF RECOMMENDATION**

That the Board approves a motion to pay the registration fee for directors or management team members who want to attend the 2013 WFA Convention.

**ATTACHMENTS**

- WFA Convention program & registration form.
- <http://www.wfaconvention.com/default.aspx>

# CONVENTION-AT-A-GLANCE

SUNDAY, JAN 20

MONDAY, JAN 21

TUESDAY, JAN 22

WEDNESDAY, JAN 23

8:00 a.m.									8:00 a.m.
8:30 a.m.									8:30 a.m.
9:00 a.m.									9:00 a.m.
9:30 a.m.									9:30 a.m.
10:00 a.m.									10:00 a.m.
10:30 a.m.									10:30 a.m.
11:00 a.m.									11:00 a.m.
11:30 a.m.									11:30 a.m.
12:00 p.m.									12:00 p.m.
12:30 p.m.									12:30 p.m.
1:00 p.m.									1:00 p.m.
1:30 p.m.									1:30 p.m.
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3:00 p.m.									3:00 p.m.
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4:00 p.m.									4:00 p.m.
4:30 p.m.									4:30 p.m.
5:00 p.m.									5:00 p.m.
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9:30 p.m.									9:30 p.m.
10:00 p.m.									10:00 p.m.
10:30 p.m.									10:30 p.m.

■ Educational Programs

■ Member Meetings

■ Network Opportunities

■ Buyer Opportunities



# WESTERN FAIRS ASSOCIATION CONVENTION & TRADE SHOW

JANUARY 20-23, 2013 • GRAND SIERRA RESORT • RENO, NV

## REGISTRATION FORM

Organization _____		Email Address _____			
Address _____	City _____	State _____	Zip _____	Phone _____	

### FORM OF PAYMENT

Indicate total payment and forward check or credit card information to WFA (Registration Fees + Special Events Tickets + Workshop Fees = Amount Payable to WFA)

Total Amount Enclosed \$ \_\_\_\_\_  Check  Credit Card (VISA/MC/AMEX/DISCOVER)

Name on Card \_\_\_\_\_

Card Type _____	Card Number _____	Expiration Date _____	CVC Number _____
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Billing Address _____	City _____	State _____	Zip _____
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REGISTRATION FEES	DELEGATE ID	REGISTRATION BEFORE JAN. 10	ONSITE REGISTRATION	TICKETED EVENTS	TOTAL
<p>Online, fax and mail in registration available until Jan. 10, 2013. After Jan. 10, registration will only be available onsite. Higher registration fees apply.</p> <p><b>Web</b> www.wfaconvention.com  <b>Fax</b> (916) 927-6397  <b>Mail</b> Western Fairs Association            1776 Tribute Rd., Suite 210            Sacramento, CA 95815</p> <p><b>DELEGATE NAME (ON BADGE)</b></p> <p>Please print name as it should appear on your badge. Spouse registration is available only to fair spouses not currently in the fair industry and must be accompanied by a regular full registrant. Children 16 or under are required to wear a badge. Free child registration is available for all delegates. Make sure to fill out Child Registration information on the next page.</p>	FIRST TIME ATTENDEE				
	FAIR STAFF/CEO				
	SERVICE MEMBER				
	DIRECTOR				
	\$200 NONMEMBER SURCHARGE				
	\$225 REGISTRATION				
	\$125 SPOUSE (Fair spouses not currently in the fair industry.)				
	CHILD (Free if 16 or under. Fill out form on next page)				
	\$50 SURCHARGE PER REGISTRATION				
	\$25 THE POWER OF COLLABORATION SUNDAY				
	\$25 BUILDING TOGETHER: STRATEGIES FOR FAIR BOARDS AND MANAGEMENT SUNDAY				
	\$25 WHAT IS YOUR EXIT STRATEGY? SUNDAY				
	\$25 BOWLING TOURNAMENT SUNDAY				
	\$15 CPR/AED TRAINING WEDNESDAY				
	\$10 CASINO KITCHEN TOUR AND NICA/SYSCO DEMOS WED.				
\$25 CHAT N' CHEW WEDNESDAY					
\$60 INDUSTRY AWARDS DINNER (SINGLE) WEDNESDAY					
\$600 INDUSTRY AWARDS DINNER (TABLE FOR 10) WEDNESDAY					
<b>GRAND TOTAL \$</b>					<b>DELEGATE TOTAL</b>

PLEASE DO NOT WRITE BELOW THIS LINE (STAFF USE ONLY)

VISA MC AMEX DISC					
CREDIT CARD	AMOUNT	APPROVAL NUMBER	CHECK NUMBER	AMOUNT	PROCESSING DATE



**WESTERN FAIRS ASSOCIATION CONVENTION & TRADE SHOW**  
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**REGISTRATION FORM CON'T**

**CHILD REGISTRATION**

Child registration is free and includes licensed child care and a kid's registration bag full of goodies (Child must be registered to guarantee a bag). The Grand Sierra Resort is family-friendly and includes a movie theater, arcade and bowling alley.

Child's Name	Age	M/F	Child Care Request		
			<input type="checkbox"/> Mon.	<input type="checkbox"/> Tues.	<input type="checkbox"/> Wed.
			<input type="checkbox"/> Mon.	<input type="checkbox"/> Tues.	<input type="checkbox"/> Wed.
			<input type="checkbox"/> Mon.	<input type="checkbox"/> Tues.	<input type="checkbox"/> Wed.

Licensed child care will be provided January 21-23 from 5:30-9:30 p.m. For scheduling purposes, child registration and child care requests must be made by January 10. Fill out the form completely, checking the appropriate boxes for child care. For more information about child care or for daytime child care, contact Meetings Manager Liz Waxstein at lizw@fairsnet.org or (916) 927-3100.

**ACCOMODATIONS**

**Accomodations**

The Grand Sierra Resort & Casino is offering Energize attendees a special rate of \$69 for single/double occupancy (based on availability). When making your reservation request the Western Fairs Association group rate. A major credit card is required to guarantee your reservation. To guarantee this low Convention rate, reservations must be made by January 10. For suite reservations, contact WFA Meetings Manager Liz Waxstein at lizw@fairsnet.org or (916) 927-3100.

Grand Sierra Resort & Casino  
 2500 E. Second St.  
 Reno, NV 89595  
 Reservation Phone Line: (800) 648-5080, (775) 789-2129

Register and reserve your room in one easy location.  
[www.wfaconvention.com](http://www.wfaconvention.com)

**RV Park**

The Grand Sierra Resort RV Park is located on the east side of the main entrance. Rates vary.  
 Office: (775)-789-2147  
 Reservations: (800)-258-7366  
 Email: [rvpark@grandsierraresort.com](mailto:rvpark@grandsierraresort.com)

**NEW!**

**INDUSTRY AWARDS DINNER SEATING**

Save time with our new seating arrangements. Tables will be reserved for those fairs or businesses that purchase a table for 10. All other seating is first come, first served.

**Registration Changes or Cancellations**

Changes must be sent in writing by email, mail or fax. You will receive a 100 percent refund if the request is received by Dec. 15, 2012, (less a \$50 processing fee) and a 50 percent refund if the request is received by after Dec. 15 (less a \$50 processing fee). No refund after Jan. 10. No refunds will be issued on individual event tickets unless the full registration is canceled prior to the dates listed above. All refund requests must include the name and address of the person registered and to whom the refund should be sent. If no information is provided, the refund will be made to the CEO of the organization registered.

**Registration Tips**

1. Make two copies of the registration forms. Send one to WFA, along with your payment, and keep one for your records.
2. Do NOT fax AND mail your registration form. If you do, you may be charged twice.
3. Reserving hotel accommodations is your responsibility. The hotel will provide you with a confirmation number immediately upon guarantee.
4. Sign-up for our newsletter online to receive the latest news.
5. Check our website for additional information and detailed scheduling.  
[www.wfaconvention.com](http://www.wfaconvention.com)