

SANTA CRUZ COUNTY FAIR, 14TH DAA
BALANCE SHEET
September 30, 2012

ASSETS	<u>2012</u>	<u>2011</u>
Current Assets		
CASH	361,841	675,010
Junior Livestock Cash	(43,872)	(100,814)
Restricted Cash	-	-
Accounts Receivable	6,236	578
JLA Accounts Receivable	80,202	133,798
Deferred Charges	3,988	(2,373)
Total Current Assets	<u>408,395</u>	<u>706,199</u>
Fixed Assets		
Construction In Progress	8,740	16,177
Land	8,500	8,500
Bldgs & Impr	2,051,848	2,132,495
Equipments	2,705	7,734
Total Fixed Assets	<u>2,071,793</u>	<u>2,164,906</u>
TOTAL ASSETS	<u>2,480,188</u>	<u>2,871,106</u>

LIABILITIES & RETAINED EARNINGS

Liabilities		
Fees Collected	(63)	-
Accounts Payable	94,682	248,515
JLA Accounts Payable	-	-
Payroll taxes	3,234	11,936
Workers Com/General Liability	-	-
Payroll Withholdings	(277)	(1,045)
Deferred Income	38,183	62,300
Guarantee Deposits	4,720	(518)
Leave Liability	17,463	28,759
Workers' Compensaion	(7,779)	4,029
Long Term Debt	-	-
JLA Consignment	-	-
Trust Liability - Ocean Speedway	-	-
Total Liabilities	<u>150,163</u>	<u>353,976</u>
Retained Earnings		
Junior Livestock Reserve	36,239	32,843
Net Reserve for Operation	177,916	267,628
Net Reserve for Capital Assets	2,115,870	2,216,659
Total Retained Earnings	<u>2,330,025</u>	<u>2,517,130</u>
TOTAL LIABILITIES & RETAINED EARNINGS	<u>2,480,188</u>	<u>2,871,106</u>

Current Ratio **2.05**

SANTA CRUZ COUNTY FAIR, 14TH DAA
Cash and Cash Equivalent
September 30, 2012

Cash

Petty Cash	11100	300.00	
Change Fund - Admissions	11200	-	
Change Fund - Cash Register	11210	200.00	
Change Fund - Flea Market Parking	11220	-	
Cash - Operating Rabobank# 0079186984	11300	362,869.96	
Cash - Livestock Awards SBBT #45036720	11350	192.85	
Cash - Premium Rabobank# 0079186988	11410	704.74	
Cash - Payroll Rabobank# 0079186992	11500	(6,424.50)	
Cash - LAIF	11600	1,453.95	
Cash-SCCB Savings #26000158	11601	-	
Cash-SCCB Savings #23003007	11800	2,544.00	
Cash-SCCB CD#272617	11810	-	
Cash-FNB Savings #101977544	11820	-	
			\$ 361,841.00

Junior Livestock Auction

Rabobank - Livestock	11700	(43,872.38)	(43,872.38)
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Restricted

Cash SCCB - Ocean Spee	11720	-	
			\$ -

Total Cash Accounts

\$ 317,968.62

SANTA CRUZ COUNTY FAIR, 14TH DAA

ACCOUNTS PAYABLE

September 30, 2012

Operating Accounts Payable

Invoice Date	Vendor	Invoice #	Amount
9/26/2012	A.L. Lease	24583	71.45
9/30/2012	A-1 Sweeping Service	9/2012	2,100.00
9/30/2012	Ace Hardware	030069	31.49
8/22/2012	ADMIT ONE PRODUCTS	123460	2,238.66
8/24/2012	ADMIT ONE PRODUCTS	122450	2,533.05
8/27/2012	ADMIT ONE PRODUCTS	122406	362.47
9/20/2012	AT&T	3717824	(12.17)
9/20/2012	AT&T	3732565	147.77
9/20/2012	AT&T	3732569	204.44
9/25/2012	AT&T	3732562	149.83
9/30/2012	AT&T	3733325	735.82
9/30/2012	California Fair Services Authority	7107	255.91
9/30/2012	California Fair Services Authority	7158	687.50
9/30/2012	California Fair Services Authority	7180	150.00
9/30/2012	California Fair Services Authority	7228	36.00
9/30/2012	California Fair Services Authority	7574	4,122.84
9/25/2012	Charter Communications	8203110100053904	47.57
9/8/2012	D & G SANITATION	198596	2,592.00
8/30/2012	Davis Auto Parts	403147	21.11
9/7/2012	Davis Auto Parts	403771	187.99
12/31/2011	Department Of Justice	889711	3,102.50
9/11/2012	Electrical Distributors Company	S3043324.002	131.40
9/12/2012	ESCOBAR BUCKLES	1242	190.00
9/30/2012	GARDA CL WEST, INC.	292-066412	535.00
9/30/2012	Greenwaste Recovery, Inc.	14462	390.20
9/30/2012	Greenwaste Recovery, Inc.	50640	4,081.05
9/4/2012	Harrison's Color Corner	10396	61.07
9/6/2012	Harrison's Color Corner	10419	150.50
9/8/2012	Harrison's Color Corner	10430	199.41
9/21/2012	Mid Valley Supply Inc	1139732	74.69
9/28/2012	MONTEREY BAY UNIFIED AIR POLL CTRL DIST.	32768-001	341.00
9/26/2012	Pajaro Valley Lock Shop	100448	103.97
9/28/2012	Pajaro Valley Water Management	000441-000	2,117.86
9/28/2012	Pajaro Valley Water Management	000442-000	2,439.84
9/20/2012	PRAXAIR DISTRIBUTION INC.	44061236	84.16
8/30/2012	ROYAL OAKS FEED & TACK	256393	200.05
9/7/2012	ROYAL OAKS FEED & TACK	256393A	970.15
9/21/2012	Santa Cruz County Bank	90039-20-00	50,000.00
9/13/2012	Scotts Valley Sprinkler & Pipe Supply	166895	30.67
9/13/2012	Scotts Valley Sprinkler & Pipe Supply	166895a	30.61
9/13/2012	Scotts Valley Sprinkler & Pipe Supply	166897	(7.21)
9/30/2012	Stagnaro Strategic Marketing	1834	10,568.00
9/13/2012	Torres Tires	548737	314.50
9/14/2012	Torres Tires	548736	45.00
9/30/2012	Tri County Trophy & Engraving	10-7320	34.38
10/31/2011	TW SERVICES, INC.	4383	769.00
9/29/2012	URETSKY SECURITY	1705	919.50
9/24/2012	Zoom Imaging Solutions	1119377	141.31

Invoice Date	Vendor	Invoice #	Amount
Total General Accounts Payable			(94,682.34)

JLA Accounts Payable

Invoice Date	Vendor	Invoice #	Amount
Total JLA A/P			0.00
Total Accounts Payable			(94,682.34)

SANTA CRUZ COUNTY FAIR, 14TH DAA
ACCOUNTS RECEIVABLE
September 30, 2012

ACCOUNTS RECEIVABLE

Invoice Date	Customer Name	Invoice #	Amount
12/31/2007	Overpayment OT Employee A - 2007		20,000.00
7/31/2010	Nine Bell-Hat & Cap		200.00
8/13/2010	NSF Check, Heidi Linden		31.50
8/23/2010	NSF Check, Stacy Wilson		30.00
8/26/2010	NSF Check, Aivia Press		275.00
9/16/2010	NSF Check, Pamela Moreno		59.00
9/29/2010	Return Check on 9/29		81.00
3/31/2011	NSF Check on 3/31		275.00
8/31/2011	Return Item on 8/24	je 9-4	18.00
8/31/2011	Return Item on 8/8	je 9-4	9.00
10/31/2011	Return Item on 10/27	je 10-4	25.00
12/31/2011	Franchise Tax Board-T. Angulano	je 10-4	91.13
4/4/2012	ACO PACIFIC, INC.	je 12-9	4,941.00
9/30/2012	NSF Check on 9/17/12, David Lira/Judy He	20110166	200.00
General Receivable		26,235.63	
Accounts Receivable Clearing Acct		-	
Allowance for Doubtful Accounts		(20,000.00)	
		<u>6,235.63</u>	
UI Receivables		-	
Interest Receivables		-	
CCA Receivables		-	
Net General Receivables			6,235.63
JLA ACCOUNTS RECEIVABLE			
Due from Buyers 2008 ~Jimmy Saldate		1,850.00	
2012 Due from Buyers		78,352.19	
JLA Receivables			80,202.19
Total Accounts Receivable			<u>\$ 86,437.82</u>

**14TH DAA, SANTA CRUZ COUNTY FAIR
STATEMENT OF OPERATIONS
September-12**

	Acct. No.	Actuals 2011	Prior YTD 9/30/11	Current YTD 9/30/12	Budget 2012	Balance of Budget	% Used 2012
OPERATING REVENUES:							
Admissions	41000	373,297	369,855	355,928	382,000	26,072	93%
Commercial Space	41500	40,480	40,470	40,930	39,000	(1,930)	105%
Concessions	42000	211,952	221,154	226,817	207,500	(19,317)	109%
Exhibits	43000	15,325	15,325	15,470	15,000	(470)	103%
Horse Show	44000	14,005	7,835	68,025	15,000	(53,025)	453%
Miscellaneous Fair	47000	85,993	80,812	135,057	91,500	(43,557)	148%
Interim Revenue	48000	466,821	391,201	222,132	462,500	240,368	48%
Prior Year Revenue Adjustment	49000	14,719	(960)	1,407	-	(1,407)	0%
Other Operating Revenue	49500	3,196	1,920	2,847	5,000	2,153	57%
		1,225,789	1,127,610	1,068,611	1,217,500	148,889	88%
OPERATING EXPENDITURES:							
Administrative Expenses	50000	441,532	364,822	88,454	184,390	95,936	48%
Maintenance Expenses	52000	660,423	575,219	317,758	450,000	132,242	71%
Publicity	54000	123,185	55,018	64,091	96,700	32,609	66%
Attendance	56000	92,495	43,495	105,934	128,500	22,566	82%
Miscellaneous Fair Expenses	57000	27,240	25,089	20,656	22,000	1,344	94%
Premiums	58000	20,995	3,702	16,606	24,000	7,394	69%
Exhibits	63000	167,239	140,758	118,019	113,500	(4,519)	104%
Horse Show	64000	25,473	24,051	37,414	12,500	(24,914)	299%
Fair Entertainment	66000	136,237	136,166	110,469	112,000	1,531	99%
Equipment Expense - Operating	72300	-	-	-	5,000	5,000	0%
Prior Year	80000	5,402	557	4,054	(12,000)	(16,054)	-34%
Cash Shortage/Over	85000	266	266	(66)	-	66	0%
Capital Expenditures	91000	-	-	-	-	-	0%
Other	94500	18,420	10,327	-	-	-	0%
		1,718,907	1,379,468	883,388	1,136,590	253,202	78%
Net Operating Profit/Loss Before Depn		(493,118)	(251,858)	185,223	80,910	(104,313)	229%
Depreciation Expense	90000	127,260	91,287	83,298	122,000	38,702	68%
Net Operating Profit/Loss After Depn		(620,378)	(343,145)	101,925	(41,090)	(143,015)	-248%
State Allocations - F&E		143,200	-	-	-	-	0%
Fairs 2000 Funding		-	-	-	-	-	0%
Other (Flex Capital used for Operating)		166,858	63,154	63,154	-	(63,154)	0%
Net Profit/Loss Before Depr w/ Allocation		(183,060)	(188,704)	248,377	80,910	(167,467)	307%
Net Profit/Loss After Depr w/ Allocation		(310,320)	(279,991)	165,079	(41,090)	(206,169)	-402%

Detail of Revenues

14TH DAA, SANTA CRUZ COUNTY FAIR

	Acct. No.	Actuals 2011	Prior YTD 9/30/11	Current YTD 9/30/12	Budget 2012	Balance of Budget	% Used 2012
ADMISSIONS TO GROUNDS							
Gate Admissions	41010	343,907	340,907	328,390	342,000	13,610	96%
Discount Fair Admission	41020	29,390	28,948	27,538	40,000	12,463	69%
TOTAL ADMISSION TO GROUNDS	41000	373,297	369,855	355,928	382,000	26,072	93%
INDUSTRIAL & COMMERCIAL SPACE							
Commercial Space Revenue	41500	-	-	-	-	-	0%
Outside Commercial Space	41510	38,830	38,820	38,480	37,500	(980)	103%
Inside Commercial Space	41520	1,650	1,650	2,450	1,500	(950)	163%
TOTAL INDUSTRIAL & COMMERCIAL SPACE	41500	40,480	40,470	40,930	39,000	(1,930)	105%
CONCESSION REVENUE							
Carnival	42100	62,365	62,365	66,702	63,000	(3,702)	106%
Carnival - Pre-Sale	42110	6,786	1,008	5,816	5,000	(816)	116%
Carvinal - Pre-Sale - POP	42120	-	-	-	-	-	0%
Food Concessions	42200	124,010	127,094	118,047	120,000	1,953	98%
Non-Food Concessions	42300	2,472	2,472	5,540	2,000	(3,540)	277%
Percentage - Fair Alcohol	42310	16,319	28,215	30,712	17,500	(13,212)	175%
TOTAL CONCESSION REVENUE	42000	211,952	221,154	226,817	207,500	(19,317)	109%
EXHIBIT REVENUE							
Entry Fees	43100	15,325	15,325	14,230	15,000	771	95%
Donated & Sponsored Awards	43200	-	-	150	-	(150)	0%
Cash Sponsorship	43210	-	-	1,000	-	(1,000)	0%
Trophy / Ribbon Sponsorship	43220	-	-	90	-	(90)	0%
Advertising Premium Book	43300	-	-	-	-	-	0%
Other - Depart Expense Ck Credit	43400	-	-	-	-	-	0%
TOTAL EXHIBIT REVENUE	43000	15,325	15,325	15,470	15,000	(470)	103%
HORSE SHOW							
Entry Fees Horse Show	44200	11,930	5,835	59,723	13,000	(46,723)	459%
Horse Show Sponsor	44300	-	-	5,617	-	(5,617)	0%
Cash Sponsorship	44310	-	-	235	-	(235)	0%
Horse Stall Fees	44400	2,075	2,000	2,450	2,000	(450)	123%
Other - Horse Show Sponsor	44600	-	-	-	-	-	0%
TOTAL HORSE SHOW REVENUE	44000	14,005	7,835	68,025	15,000	(53,025)	453%

Detail of Revenues

14TH DAA, SANTA CRUZ COUNTY FAIR

	Acct. No.	Actuals 2011	Prior YTD 9/30/11	Current YTD 9/30/12	Budget 2012	Balance of Budget	% Used 2012
MISCELLANEOUS FAIR REVENUE: (without Jr Livestock Auction)							
Parking Lot	47100	69,169	68,921	69,993	70,000	7	100%
Utility Fee Reimbursement	47300	60	60	20	500	480	4%
Stall Fees - Fairtime	47500	-	-	475	-	(475)	0%
Camp Parking	47700	2,345	1,120	2,940	-	(2,940)	0%
Fair Camping	47710	6,290	6,290	10,235	7,500	(2,735)	136%
Other - Fairtime Revenue	47800	2,093	1,209	2,771	1,500	(1,271)	185%
Souvenirs/merchandise	47810	-	-	7,621	-	(7,621)	0%
Service Fees	47820	(4)	(4)	-	-	-	0%
Revenue Protection Monies	47830	-	-	-	-	-	0%
Suspense for Cash Register	47890	-	-	-	-	-	0%
Sponsorships	47900	-	21	-	12,000	12,000	0%
Fair Sponsorships	47910	6,041	3,195	24,250	-	(24,250)	0%
Junior Fairboard Revenues	47920	-	-	-	-	-	0%
Grants	47930	-	-	-	-	-	0%
Fairtime Donation	47940	-	-	118	-	(118)	0%
Fair Sponsorship - Friends of the Fair	47950	-	-	20,202	-	(20,202)	0%
Livestock Awards Donations	47960	-	-	(3,568)	-	3,568	0%
TOTAL MISCELLANEOUS FAIR	47000	85,993	80,812	135,057	91,500	(43,557)	148%
INTERIM REVENUE							
Building Rentals	48100	-	-	-	115,000	115,000	0%
Rental - Rodgers House	48101	903	553	227	-	(227)	0%
Rental - Crosetti Building	48110	56,898	38,475	28,686	-	(28,686)	0%
Rental - Harvest Building	48120	50,698	38,548	43,360	-	(43,360)	0%
Rental - Arts Building	48130	10,446	7,346	9,500	-	(9,500)	0%
Rental - Grange	48140	1,350	600	1,250	-	(1,250)	0%
Rental - Other Buildings, Rail	48150	-	-	-	-	-	0%
Rental - Amphitheater	48200	700	500	200	315,000	314,800	0%
Rental - Horse Shows	48210	86,955	69,805	18,210	-	(18,210)	0%
Rental - Trailer Rally	48220	1,325	1,325	750	-	(750)	0%
Rental - Picnic	48230	-	-	-	-	-	0%
Rental - Auto Races	48250	60,000	60,000	60,800	-	(60,800)	0%
Rental - Other Grounds	48260	106,441	81,708	51,593	-	(51,593)	0%
Rental - Equipment	48300	512	1,600	2,941	1,500	(1,441)	196%
Concession Revenue - Interim	48400	400	400	775	2,000	1,225	39%
S CCF Heritage Foundation	48410	-	-	1,020	-	(1,020)	0%
Jennie May's / Horse Show	48420	-	-	-	-	-	0%
Ocean Honda Speedway Concession	48430	-	-	-	-	-	0%
Utility Fee Reimbursement	48500	-	150	-	-	-	0%
Interim Parking Revenue	48600	90,044	90,044	100	25,000	24,900	0%
Other Interim Revenue	48700	-	-	-	4,000	4,000	0%
Grounds Concession %	48710	-	-	-	-	-	0%
Staff Labor	48720	150	150	1,070	-	(1,070)	0%
CFSA Unemployment Reimbursement	48730	-	-	-	-	-	0%
Other Misc Non-Fair Revenue	48740	-	-	200	-	(200)	0%
Sound System Rental	48750	-	-	450	-	(450)	0%
TOTAL INTERIM REVENUE	48000	466,821	391,201	222,132	462,500	240,368	48%
TOTAL PRIOR YEAR REVENUE ADJ	49000	14,719	(960)	1,407	-	(1,407)	0%
OTHER OPERATING REVENUE							
Interest Earnings	49510	1,120	564	164	1,000	836	16%
Discounts	49520	-	-	-	-	-	0%
Crosetti Kitchen - MBDT	49530	-	-	-	1,000	1,000	0%
Other	49540	2,076	1,356	2,683	3,000	317	89%
TOTAL OTHER OPERATING REVENUE	49500	3,196	1,920	2,847	5,000	2,153	57%

Detail of Expenditures

14TH DAA, SANTA CRUZ COUNTY FAIR

	Acct. No.	Actuals 2011	Prior YTD 9/30/11	Current YTD 9/30/12	Budget 2012	Balance of Budget	% Used 2012
ADMINISTRATION EXPENSE							
Salaries & Wages - Perm Emp Adm	50100	89,562	74,191	-	-	-	0%
Salaries & Wages - Temp Emp Adm	50200	65,832	83,936	15,704	26,000	10,296	60%
Benefits - Admin	50300	-	-	-	-	-	0%
Employee Benefits - Admin	50310	18,713	15,618	623	-	(623)	0%
Employee Payroll Taxes - Admin	50320	9,879	7,907	277	1,820	1,543	15%
Workman's Comp. Insurance	50330	12,020	8,594	980	250	(730)	392%
Compensated Leave Expense	50340	(6,509)	(4,070)	104	2,020	1,916	5%
Professional Services (Contractual)	50400	135,135	83,574	10,268	40,000	29,732	26%
Professional Svcs - Wtri/Copier	50410	5,930	4,492	1,866	-	(1,866)	0%
Director Expense	50500	2,492	2,485	-	-	-	0%
Travel / Training Expense	50600	465	465	-	2,000	2,000	0%
Mgmt Travel / Training Expense	50610	3,401	2,982	-	-	-	0%
Employee Travel / Training Expense	50620	69	69	-	-	-	0%
Other Travel / Training Expense	50630	629	629	-	-	-	0%
Office Supplies & Expense	50700	28,285	24,781	5,291	22,000	16,709	24%
Bank Service Charge	50710	20	20	-	-	-	0%
Telephone & Postage	50800	-	-	-	17,000	17,000	0%
Telephone	50810	12,588	8,505	5,497	-	(5,497)	0%
Postage	50820	5,498	4,652	3,443	-	(3,443)	0%
Dues & Subscriptions	50900	4,217	4,042	2,288	5,000	2,713	48%
Insurance	51000	33,096	25,207	16,385	35,000	18,615	47%
Other Misc Admin Expense	51100	13,174	14,461	9,055	8,500	(555)	107%
Licenses & Permits	51101	-	-	979	-	(979)	0%
Unemployment Insurance	51200	7,055	2,322	15,696	1,300	(14,396)	1207%
Audit Cost	51300	-	-	-	15,000	15,000	0%
Current year - Bad Debt Expense	51400	-	-	-	8,500	8,500	0%
TOTAL ADMINISTRATION EXPENSE	50000	441,532	364,822	88,454	184,390	95,936	48%
MAINTENANCE & GENERAL OPERATIONS							
Salaries & Wages - Perm Emp Main	52100	41,969	31,131	37,069	42,000	4,931	88%
Salaries & Wages - Temp Emp Main	52200	184,150	157,240	77,635	90,000	12,365	86%
Employee Benefits Maint	52210	21,813	18,679	19,992	11,380	(8,612)	176%
Payroll Taxes Maint	52220	6,616	5,673	4,638	9,200	4,562	50%
Workman's Comp Insurance	52230	16,902	13,241	7,483	420	(7,063)	1782%
Professional Svcs - Interim Security	52300	21,419	23,931	(3,238)	20,000	23,238	-16%
Professional Svcs - Well Service	52310	5,424	4,176	11,313	-	(11,313)	0%
Rental - Maintenance Equipment	52500	-	-	-	5,000	5,000	0%
Rental - Other Equipment	52510	1,859	-	-	-	-	0%
Temp Electrical Work	52700	-	-	-	20,000	20,000	0%
Light, Heat, Water and Power	52800	-	-	-	92,000	92,000	0%
Sewer Fees	52810	14,071	11,322	8,246	-	(8,246)	0%
Electricity	52820	64,980	47,910	49,065	-	(49,065)	0%
Gas	52830	3,087	1,745	3,635	-	(3,635)	0%
Maintenance of Equipment	52900	23,868	22,360	12,420	25,000	12,580	50%
Fuel	52910	12,621	12,118	11,992	-	(11,992)	0%
Maintenance of Bldgs & Grounds	53000	-	-	-	50,000	50,000	0%
Crosett Building	53010	2,143	1,163	-	-	-	0%
Harvest Building	53020	527	7,085	88	-	(88)	0%
Arts Building	53030	-	-	-	-	-	0%
Nextel / TriWireless	53040	-	-	-	-	-	0%
First Alarm Service	53050	-	-	-	-	-	0%
General Grounds	53060	68,004	97,292	38,379	-	(38,379)	0%
Miscellaneous Buildings	53070	33,122	67,850	3,150	-	(3,150)	0%
Restrooms	53080	541	541	451	-	(451)	0%
Horse Show Area	53090	3,484	3,484	8,714	-	(8,714)	0%
Trash Removal / Cleanup, Nonfair	53100	24,512	23,158	23,223	28,000	4,777	83%
Other Maintenance Expense	53200	9,309	7,332	776	22,000	21,224	4%
Special Repairs & Maintenance	53300	98,793	17,579	2,725	35,000	32,275	8%
Rodgers House	53310	120	120	-	-	-	0%
Fairs 2000 Expense	53400	-	-	-	-	-	0%
TOTAL MAINTENANCE EXPENSE	52000	660,333	575,129	317,758	450,000	132,242	71%

Detail of Expenditures

14TH DAA, SANTA CRUZ COUNTY FAIR

	Acct. No.	Actuals 2011	Prior YTD 9/30/11	Current YTD 9/30/12	Budget 2012	Balance of Budget	% Used 2012
PUBLICITY EXPENSE							
Professional Services - Media	54200	11,681	9,898	1,196	15,000	13,804	8%
Supplies & Expense	54300	248	248	-	500	500	0%
Advertising	54400	101,301	34,916	61,786	78,000	16,214	79%
Promotional Expense	54500	4,188	4,188	1,109	2,000	891	55%
Public Relation Expense	54600	605	605	-	1,200	1,200	0%
Pre-Fair Expense	54700	-	-	-	-	-	0%
Other - Flags, Banners, Posters	54800	5,162	5,162	-	-	-	0%
TOTAL PUBLICITY EXPENSE	54000	123,185	55,018	64,091	96,700	32,609	66%
ATTENDANCE OPERATIONS							
Salaries & Wages - Permanent	56100	-	-	-	-	-	0%
Salaries & Wages - Temporary	56101	4,871	4,497	5,984	17,000	11,017	35%
Employee Benefits	56110	-	-	-	-	-	0%
Payroll Taxes	56120	71	65	95	200	105	47%
Workman's Comp Insurance	56130	339	270	393	1,000	607	39%
Professional Services	56200	67,962	25,606	23,542	95,000	71,458	25%
Admission Helper / Contractual	56210	-	-	4,800	-	(4,800)	0%
Fairtime Security	56220	-	-	39,936	-	(39,936)	0%
Fairtime Security - Livestock	56225	-	-	(418)	-	418	0%
Interim Security	56230	-	-	(455)	-	455	0%
Fairtime Sheriff	56240	-	-	13,931	-	(13,931)	0%
Interim Sheriff	56250	-	-	6,550	-	(6,550)	0%
Supplies & Expense	56300	18,724	12,526	11,041	15,000	3,959	74%
Other	56400	530	530	535	300	(235)	178%
TOTAL ATTENDANCE OPERATIONS	56000	92,495	43,495	105,934	128,500	22,566	82%
MISCELLANEOUS FAIR EXPENSE							
Miscellaneous Fair	57000	1,921	1,921	3,682	-	(3,682)	0%
Parking Lot	57100	-	-	-	-	-	0%
Salaries & Wages - Perm, Parking Lot	57101	9,198	9,198	10,059	-	(10,059)	0%
Salaries & Wages - Temp, Parking Lot	57102	-	-	-	10,000	10,000	0%
Parking Lot Salaries	57110	-	-	-	-	-	0%
Fair Parkers / Contractual	57120	-	-	-	-	-	0%
Program Expense, Parking, Contractual	57200	534	285	-	5,000	5,000	0%
Exhibit Guide	57400	7,138	7,138	6,894	6,000	(894)	115%
Parking Lot Expense Fairtime	57700	919	-	21	-	(21)	0%
Other	57800	2,316	2,316	-	1,000	1,000	0%
Trash Removal	57810	-	-	-	-	-	0%
Fair Phones	57820	-	-	-	-	-	0%
Other, Miscellaneous	57830	982	-	-	-	-	0%
Commerical / Concession Exhibits	57900	4,232	4,232	-	-	-	0%

TOTAL MISCELLANEOUS FAIR	57000	27,240	25,089	20,656	22,000	1,344	94%
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Detail of Expenditures

14TH DAA, SANTA CRUZ COUNTY FAIR

	Acct. No.	Actuals 2011	Prior YTD 9/30/11	Current YTD 9/30/12	Budget 2012	Balance of Budget	% Used 2012
PREMIUM EXPENSE (Excluding Horse Show)							
Cash Awards	58100	19,769	3,727	16,571	22,000	5,429	75%
Trophies / Ribbons / Medals	58200	1,226	(25)	-	2,000	2,000	0%
Sponsored Cash Awards	58300	-	-	-	-	-	0%
Sponsored Trophies / Ribbons	58400	-	-	34	-	(34)	0%
Junior Fairboard Expenses	58500	-	-	-	-	-	0%
TOTAL PREMIUM EXPENSE	58000	20,995	3,702	16,606	24,000	7,394	69%
EXHIBIT EXPENSE							
Salaries & Wages - Permanent	63100	46,479	39,820	29,997	37,000	7,003	81%
Salaries & Wages - Temporary	63101	10,028	-	-	-	-	0%
Employee Benefits	63110	21,327	16,763	18,011	18,150	139	99%
Payroll Taxes	63120	4,795	4,108	1,938	-	(1,938)	0%
Workman's Comp. Insurance	63130	3,233	2,233	1,778	350	(1,428)	508%
Judges	63200	9,351	9,697	12,807	10,000	(2,807)	128%
Professional Svcs - Dept Contracts	63300	34,678	38,812	22,388	22,000	(388)	102%
Supplies & Expense	63400	15,142	7,642	16,486	9,000	(7,486)	183%
Rabbit Dept / JFB Expense	63410	65	65	-	-	-	0%
Livestock Dept Expense	63420	(82)	(82)	93	-	(93)	0%
Livestock Photography	63425	-	-	-	-	-	0%
Ag Hort Expense	63430	-	-	-	-	-	0%
Home Arts Expense	63440	-	-	(50)	-	50	0%
Youth / Technology Expenses	63450	-	-	-	-	-	0%
Photography Expense	63460	-	-	-	-	-	0%
Fine Arts / Poetry Expenses	63470	-	-	(3,000)	-	3,000	0%
Home Brew Expense	63480	-	-	-	-	-	0%
Floriculture Expense	63490	248	-	-	-	-	0%
Poultry Expense	63500	497	497	300	15,000	14,700	2%
Ag Education / Amateur Wine Expense	63510	-	-	-	-	-	0%
Yesterday's Farm	63520	-	-	-	-	-	0%
Carcass Contests	63530	2,933	1,745	-	-	-	0%
Hobbies & Collectibles Expense	63540	-	-	-	-	-	0%
Decorations for Exhibits	63600	-	-	-	2,000	2,000	0%
Tent & Booth Rental Exhibits	63650	18,545	19,458	17,272	-	(17,272)	0%
Bug Barn	63670	-	-	-	-	-	0%
Other - Admin Tickets, Taffeta	63700	-	-	-	-	-	0%
TOTAL EXHIBIT EXPENSE	63000	167,239	140,758	118,019	113,500	(4,519)	104%
HORSE SHOW EXPENSE (Excluding Premiums)							
Judges	64200	3,647	3,647	754	3,000	2,246	25%
Professional Svcs - Horse Show Coordinat	64300	938	938	1,557	4,000	2,443	39%
Supplies & Expense	64400	16,792	11,766	26,382	4,000	(22,382)	660%
Cattle Fees	64500	1,897	5,690	7,910	-	(7,910)	0%
Fair, Horse Show Awards	64600	2,200	2,009	(30)	1,500	1,530	-2%
Trophies, Medals, Ribbons	64720	-	-	841	-	(841)	0%
TOTAL HORSE SHOW EXPENSE	64000	25,473	24,051	37,414	12,500	(24,914)	299%

Detail of Expenditures

14TH DAA, SANTA CRUZ COUNTY FAIR

	Acct. No.	Actuals 2011	Prior YTD 9/30/11	Current YTD 9/30/12	Budget 2012	Balance of Budget	% Used 2012
FAIR ENTERTAINMENT EXPENSE							
Salaries & Wages	66100	-	-	-	-	-	0%
Employee Benefits	66110	-	-	-	-	-	0%
Payroll Taxes	66120	-	-	-	-	-	0%
Workman's Comp. Insurance	66130	-	-	-	-	-	0%
Professional Services	66200	11,000	11,000	11,000	15,000	4,000	73%
Entertainment Helpers / Fair	66210	-	-	-	-	-	0%
Supplies & Expense	66300	8,436	8,436	8,726	2,000	(6,726)	436%
Ground Entertainment	66500	59,531	59,460	48,103	50,000	1,897	96%
Amphitheater Entertainment	66600	34,805	34,805	23,730	30,000	6,270	79%
Other - Sound/Lights, Radios	66700	22,465	22,465	18,910	15,000	(3,910)	126%
TOTAL FAIRTIME ATTRACTIONS	66000	136,237	136,166	110,469	112,000	1,531	99%
EQUIPMENT EXPENSE (LIST)							
Non Capitalized(cost less than \$5000 and life less than one year)							
Equipment Expense - Operating		-	-	-	5,000	5,000	0%
TOTAL EQUIPMENT EXPENSE	72300	-	-	-	5,000	5,000	0%
PRIOR YEAR OPERATING EXPENSE ADJUSTMENT							
Prior Year Expense Adjustment	80010	5,402	557	4,054	(12,000)	(16,054)	-34%
Bad Debt Expense	80020	-	-	-	-	-	0%
Prior Year Depreciation Expense	80020	-	-	-	-	-	0%
General Expense Adjustment	81010	-	-	-	-	-	0%
PRIOR YEAR OPERATING EXPENSE	80000	5,402	557	4,054	(12,000)	(16,054)	-34%
CASH SHORTAGES & OVERAGES							
Cash Shortage / Overage - Gates	85100	266	266	(66)	-	66	0%
Cash Shortage / Overage - Souvenirs	85200	-	-	-	-	-	0%
CASH (OVER)/UNDER	85000	266	266	(66)	-	66	0%
DEPRECIATION EXPENSE							
Depreciation Expense	90000	127,260	91,287	83,298	122,000	38,702	68%
TOTAL DEPRECIATION EXPENSE	90000	127,260	91,287	83,298	122,000	38,702	68%
CAPITAL EXPENDITURE (LIST)							
Capital Expenditure - Land	91100	-	-	-	-	-	0%
Capital Expenditure - Buildings	91200	-	-	-	-	-	0%
Capital Expenditure - Equipment	91300	-	-	-	-	-	0%
Prior year Expense Adjustment	91400	-	-	-	-	-	0%
TOTAL CAPITAL EXPENDITURES	91000	-	-	-	-	-	0%
OTHER OPERATING EXPENSES							
Expenditure - Master Plan	93500	18,420	10,327	-	-	-	0%
Other	94500	-	-	-	-	-	0%
TOTAL OTHER OPERATING EXPENSES	94500	18,420	10,327	-	-	-	0%

Statement of Operations - Junior Livestock Auction

14TH DAA, SANTA CRUZ COUNTY FAIR

	Acct. No.	Actuals 2011	Prior YTD 9/30/11	Current YTD 9/30/12	Budget 2012	Balance of Budget	% Used 2012
RESOURCES, JANUARY 1:	25100	21,445	32,843	36,239			
AUCTION REVENUES:							
JLA - Livestock Auction	47600	-	-	-	-	-	0%
JLA - Percentage from Auction	47610	14,790	14,790	17,595	-	(17,595)	0%
JLA - Sponsorship	47620	-	-	2,600	-	(2,600)	0%
JLA - Advertising Sales	47630	-	-	-	-	-	0%
JLA - Reimbursements	47640	-	-	-	-	-	0%
JLA - Prior Year Revenue Adjustment	47650	80	-	-	-	-	0%
JLA - Other	47660	5,500	5,204	5,607	-	(5,607)	0%
TOTAL REVENUES	47600	20,370	19,994	25,802	-	(25,802)	0%
TOTAL RESOURCES AVAILABLE		41,815	52,837	62,041			
AUCTION EXPENDITURES:							
JLA - Junior Livestock Auction	57600	-	-	-	-	-	0%
JLA - Payments to Sellers	57610	-	-	-	-	-	0%
JLA - BBQ, Lunch, Dinner	57620	727	727	-	-	-	0%
JLA - Labor Costs	57630	2,038	2,788	750	-	(750)	0%
JLA - Supplies & Expenses	57640	36,139	23,615	9,833	-	(9,833)	0%
JLA - Publicity	57650	-	-	-	-	-	0%
JLA - Leases and/or Rentals	57660	-	-	-	-	-	0%
JLA - Fuel & Utilities	57670	-	-	-	-	-	0%
JLA - Other	57680	-	-	-	-	-	0%
JLA - Prior Year Expense Adjustment	57690	(25)	(25)	424	-	(424)	0%
TOTAL EXPENDITURES	57600	38,879	27,104	11,007	-	(11,007)	0%
RESOURCES, DECEMBER 31:	25100	2,936	25,733	51,034			
NET EFFECT		(18,509)	(7,110)	14,795			

Statement of Operations - Projects				
14TH DAA, SANTA CRUZ COUNTY FAIR				
	Acct. No.	Actuals 2011	Prior YTD 9/30/11	Current YTD 9/30/12
REVENUES:				
Fairs 2000 Funding	31300	-	-	-
Outside Funding for Capital Assets	31700	5,839	-	564
Other F&E Project Funds	31800	-	8,177	-
Capital Project Revenue - CCA Projects	31900	5,000	-	-
TOTAL REVENUES		10,839	8,177	564
TOTAL RESOURCES AVAILABLE		10,839	8,177	564
EXPENSES:				
Capital Expenditure - Land	91100	-	-	-
Capital Expenditure - Buildings	91200	-	-	-
Capital Expenditure - Equipment	91300	-	-	-
Prior year Expense Adjustment	91400	-	-	-
Expenditure - F&E Land	92100	-	-	-
Expenditure - F&E Buildings & Improv	92200	10,839	-	-
Expenditure - F&E Equipment	92300	-	-	-
Expenditure - F&E Repairs Mtc	92300	-	-	-
Expenditure - F&E Other	92300	-	-	-
Expenditure - CFSA Land	92300	-	-	-
Expenditure - CFSA Bldg & Grnds	93200	-	-	-
Expenditure - CFSA Equipment	93200	-	-	-
Expenditure - CFSA/CCA Other	93400	-	-	-
TOTAL EXPENDITURES		10,839	-	-
RESOURCES, DECEMBER 31:	29200	-	8,177	564
NET EFFECT		-	8,177	564

14TH DAA, SANTA CRUZ COUNTY FAIR

	Actual Jan-12	Actual Feb-12	Actual Mar-12	Actual Apr-12	Actual May-12	Actual Jun-12	Actual Jul-12	Actual Aug-12	Actual Sep-12	Actual Oct-12	Actual Nov-12	Actual Dec-12	TOTAL 2012
BEGINNING RESERVE	2,128,143	2,109,980	2,079,110	2,084,657	2,090,320	2,055,425	2,078,604	2,028,815	2,024,489	2,293,222	2,265,177	2,255,922	2,128,143
STATE ALLOCATION:	-	-	-	-	-	-	-	-	-	-	-	-	-
OTHER:	-	-	-	-	2,813	52,000	-	8,341	-	-	-	-	63,154
OPERATING REVENUES:													
Admissions	-	-	-	-	-	-	-	-	355,928	-	-	-	355,928
Commercial Space	-	-	-	-	-	-	-	550	40,380	-	-	-	40,930
Concessions	-	-	-	-	-	-	-	-	226,817	-	-	-	226,817
Exhibits	-	-	-	-	-	-	-	3,779	11,691	-	-	-	15,470
Horse Show	20	-	-	-	-	-	-	42,245	25,760	-	-	-	68,025
Miscellaneous Fair	205	50	900	15,000	(55)	(650)	8,500	9,957	101,150	-	-	-	135,057
Interim Revenue	16,798	17,221	37,508	31,129	20,764	30,859	30,371	24,853	12,628	-	-	-	222,132
Prior Year Revenue Adjustment	(950)	(200)	800	-	5	-	-	1,752	-	-	-	-	1,407
Other Operating Revenue	80	-	-	540	678	66	287	1,147	49	-	-	-	2,847
TOTAL OPERATING REVENUES	16,153	17,071	39,208	46,669	21,392	30,275	39,157	84,282	774,403	-	-	-	1,068,611
TOTAL AVAILABLE FUNDS	2,144,296	2,127,051	2,118,318	2,131,326	2,114,525	2,137,700	2,117,761	2,121,439	2,798,892	2,293,222	2,265,177	2,255,922	3,259,908
OPERATING EXPENDITURES:													
Administrative Expenses	5,535	6,675	5,468	3,149	17,698	4,443	13,680	11,099	20,706	5,702	-	-	94,157
Maintenance Expenses	14,356	25,555	10,513	22,521	19,367	39,393	37,457	48,262	100,534	9,839	-	-	327,597
Publicity	-	98	96	350	-	-	7,761	5,771	50,014	-	-	-	64,091
Attendance	(879)	2,268	(3,401)	90	4,080	546	5,106	6,779	91,345	-	-	-	105,934
Miscellaneous Fair Expense	-	-	-	-	6,894	-	-	1,400	12,361	1,188	-	-	21,844
Premiums	-	-	-	-	-	-	-	-	16,606	-	-	-	16,606
Exhibits	5,739	5,401	5,401	5,296	5,390	5,483	15,417	10,512	59,379	2,061	-	-	120,080
Horse Show	(5)	-	6	-	-	-	226	1,041	36,146	-	-	-	37,414
Fair Entertainment	-	-	-	-	-	-	-	1,066	109,403	-	-	-	110,469
Equipment Expense - Operating	-	-	-	-	-	-	-	-	-	-	-	-	-
Prior Year	315	(1,111)	6,328	345	(3,585)	(25)	22	1,765	-	-	-	-	4,054
Cash Shortage/Over	-	(1)	(5)	-	-	-	20	(1)	(80)	-	-	-	(66)
Depreciation Expense	9,255	9,255	9,255	9,255	9,255	9,255	9,255	9,255	9,255	9,255	9,255	9,255	111,064
Capital Expenditures	-	-	-	-	-	-	-	-	-	-	-	-	-
Other	-	-	-	-	-	-	-	-	-	-	-	-	-
TOTAL EXPENDITURES	34,317	47,940	33,662	41,006	59,100	59,097	88,945	96,950	505,670	28,045	9,255	9,255	1,013,242
ENDING RESERVE	2,109,980	2,079,110	2,084,657	2,090,320	2,055,425	2,078,604	2,028,815	2,024,489	2,293,222	2,265,177	2,255,922	2,246,667	2,246,667