

**SANTA CRUZ COUNTY FAIR, 14TH DAA**  
**BALANCE SHEET**  
December 31, 2012

<b>ASSETS</b>	<u>2012</u>	<u>2011</u>
<b>Current Assets</b>		
CASH	171,035	243,374
Junior Livestock Cash	22,782	18,313
Restricted Cash	-	-
Accounts Receivable	7,404	22,367
JLA Accounts Receivable	7,341	3,132
Deferred Charges	7,753	346
<b>Total Current Assets</b>	<u>216,315</u>	<u>287,533</u>
<b>Fixed Assets</b>		
Construction In Progress	12,644	8,740
Land	8,500	8,500
Bldgs & Impr	2,024,382	2,134,244
Equipments	2,405	3,607
<b>Total Fixed Assets</b>	<u>2,047,931</u>	<u>2,155,091</u>
<b>TOTAL ASSETS</b>	<u><u>2,264,246</u></u>	<u><u>2,442,624</u></u>

**LIABILITIES & RETAINED EARNINGS**

<b>Liabilities</b>		
Fees Collected	(1,040)	-
Accounts Payable	16,045	181,276
JLA Accounts Payable	-	-
Payroll taxes	289	(10)
Workers Com/General Liability	-	-
Payroll Withholdings	17	63
Deferred Income	28,885	91,372
Guarantee Deposits	3,020	3,320
Leave Liability	13,623	17,015
Workers' Compenstaion	(23,732)	-
Long Term Debt	-	-
JLA Consignment	-	-
Trust Liability - Ocean Speedway	-	-
<b>Total Liabilities</b>	<u>37,107</u>	<u>293,036</u>
<b>Retained Earnings</b>		
Junior Livestock Reserve	30,033	21,445
Net Reserve for Operation	81,236	20,419
Net Reserve for Capital Assets	2,115,870	2,107,725
<b>Total Retained Earnings</b>	<u>2,227,139</u>	<u>2,149,588</u>
<b>TOTAL LIABILITIES &amp; RETAINED EARNINGS</b>	<u><u>2,264,246</u></u>	<u><u>2,442,624</u></u>

**Current Ratio** **3.31**

**SANTA CRUZ COUNTY FAIR, 14TH DAA**  
**Cash and Cash Equivalent**  
**December 31, 2012**

**Cash**

Petty Cash	11100	300.00	
Change Fund - Admissions	11200	-	
Change Fund - Cash Register	11210	100.00	
Change Fund - Flea Market Parking	11220	-	
Cash - Operating Rabobank# 0079186984	11300	158,041.15	
Cash - Livestock Awards SBBT #45036720	11350	2,164.71	
Cash - Premium Rabobank# 0079186988	11410	2,790.61	
Cash - Payroll Rabobank# 0079186992	11500	3,648.73	
Cash - LAIF	11600	1,455.24	
Cash-SCCB Savings #26000158	11601	-	
Cash-SCCB Savings #23003007	11800	2,535.00	
Cash-SCCB CD#272617	11810	-	
Cash-FNB Savings #101977544	11820	-	
			\$ 171,035.44

**Junior Livestock Auction**

Rabobank - Livestock	11700	22,782.00	22,782.00
----------------------	-------	-----------	-----------

**Restricted**

Cash SCCB - Ocean Spee	11720	-	\$ -
------------------------	-------	---	------

**Total Cash Accounts**

**\$ 193,817.44**

**SANTA CRUZ COUNTY FAIR, 14TH DAA**

**ACCOUNTS PAYABLE**

**December 31, 2012**

**Operating Accounts Payable**

Invoice Date	Vendor	Invoice #	Amount
12/26/2012	Ag History Project	170	183.75
12/30/2012	Amy Casias	1735920	140.00
12/15/2012	Assumption Church	R2012-14	300.00
12/19/2012	California Fair Services Authority	12/19/12	905.00
12/31/2012	Central Electric	A36786	77.89
12/12/2012	Electrical Distributors Company	S3077785.001	564.25
12/1/2012	Gadget-Tree, Inc.	4689	370.00
12/22/2012	Lucia Mendoza	R2012-135	300.00
12/15/2012	Martel Mora Jr.	R2012-83	300.00
12/28/2012	Moreno Petroleum	105587-1	349.31
12/16/2012	Pacific Gas And Electric	1455924741-7	212.66
12/17/2012	Pacific Gas And Electric	1164258093-7	3,184.07
12/18/2012	Pajaro Valley Water Management	000441-000	1,000.28
12/18/2012	Pajaro Valley Water Management	000442-000	571.03
12/31/2012	PERS	EFTDec2012	1,830.86
12/15/2012	PG&E (Misc)	R2012-140	300.00
12/28/2012	PRAXAIR DISTRIBUTION INC.	44845850	112.50
12/18/2012	Ray's Upholstery	5640	162.38
12/18/2012	Richard Travis	936	34.51
12/19/2012	Soil Control Lab	2120221	354.00
12/13/2012	Tri-County Fire Protection, Inc.	19490	499.65
12/1/2012	URETSKY SECURITY	1820	777.00
12/22/2012	URETSKY SECURITY	1843	694.50
12/13/2012	Verizon Wireless	1146124696	142.31
12/14/2012	Wells Fargo Card Services	24492515	2,594.00
12/13/2012	Zoom Imaging Solutions	1148335	8.09
12/18/2012	Zoom Imaging Solutions	1150568	77.14
Total General Accounts Payable			<u>(16,045.18)</u>

**JLA Accounts Payable**

Invoice Date	Vendor	Invoice #	Amount
Total JLA A/P			<u>0.00</u>
<b>Total Accounts Payable</b>			<b>(16,045.18)</b>

**SANTA CRUZ COUNTY FAIR, 14TH DAA**

**ACCOUNTS PAYABLE**

**December 31, 2012**

**Operating Accounts Payable**

Invoice Date	Vendor	Invoice #	Amount
12/26/2012	Ag History Project	170	183.75
12/30/2012	Amy Casias	1735920	140.00
12/15/2012	Assumption Church	R2012-14	300.00
12/19/2012	California Fair Services Authority	12/19/12	905.00
12/31/2012	Central Electric	A36786	77.89
12/12/2012	Electrical Distributors Company	S3077785.001	564.25
12/1/2012	Gadget-Tree, Inc.	4689	370.00
12/22/2012	Lucia Mendoza	R2012-135	300.00
12/15/2012	Martel Mora Jr.	R2012-83	300.00
12/28/2012	Moreno Petroleum	105587-1	349.31
12/16/2012	Pacific Gas And Electric	1455924741-7	212.66
12/17/2012	Pacific Gas And Electric	1164258093-7	3,184.07
12/18/2012	Pajaro Valley Water Management	000441-000	1,000.28
12/18/2012	Pajaro Valley Water Management	000442-000	571.03
12/31/2012	PERS	EFTDec2012	1,830.86
12/15/2012	PG&E (Misc)	R2012-140	300.00
12/28/2012	PRAXAIR DISTRIBUTION INC.	44845850	112.50
12/18/2012	Ray's Upholstery	5640	162.38
12/18/2012	Richard Travis	936	34.51
12/19/2012	Soil Control Lab	2120221	354.00
12/13/2012	Tri-County Fire Protection, Inc.	19490	499.65
12/1/2012	URETSKY SECURITY	1820	777.00
12/22/2012	URETSKY SECURITY	1843	694.50
12/13/2012	Verizon Wireless	1146124696	142.31
12/14/2012	Wells Fargo Card Services	24492515	2,594.00
12/13/2012	Zoom Imaging Solutions	1148335	8.09
12/18/2012	Zoom Imaging Solutions	1150568	77.14
Total General Accounts Payable			<u>(16,045.18)</u>

**JLA Accounts Payable**

Invoice Date	Vendor	Invoice #	Amount
Total JLA A/P			<u>0.00</u>
<b>Total Accounts Payable</b>			<b>(16,045.18)</b>

**SANTA CRUZ COUNTY FAIR, 14TH DAA**

**ACCOUNTS PAYABLE**

**December 31, 2012**

**Operating Accounts Payable**

Invoice Date	Vendor	Invoice #	Amount
12/26/2012	Ag History Project	170	183.75
12/30/2012	Amy Casias	1735920	140.00
12/15/2012	Assumption Church	R2012-14	300.00
12/19/2012	California Fair Services Authority	12/19/12	905.00
12/31/2012	Central Electric	A36786	77.89
12/12/2012	Electrical Distributors Company	S3077785.001	564.25
12/1/2012	Gadget-Tree, Inc.	4689	370.00
12/22/2012	Lucia Mendoza	R2012-135	300.00
12/15/2012	Martel Mora Jr.	R2012-83	300.00
12/28/2012	Moreno Petroleum	105587-1	349.31
12/16/2012	Pacific Gas And Electric	1455924741-7	212.66
12/17/2012	Pacific Gas And Electric	1164258093-7	3,184.07
12/18/2012	Pajaro Valley Water Management	000441-000	1,000.28
12/18/2012	Pajaro Valley Water Management	000442-000	571.03
12/31/2012	PERS	EFTDec2012	1,830.86
12/15/2012	PG&E (Misc)	R2012-140	300.00
12/28/2012	PRAXAIR DISTRIBUTION INC.	44845850	112.50
12/18/2012	Ray's Upholstery	5640	162.38
12/18/2012	Richard Travis	936	34.51
12/19/2012	Soil Control Lab	2120221	354.00
12/13/2012	Tri-County Fire Protection, Inc.	19490	499.65
12/1/2012	URETSKY SECURITY	1820	777.00
12/22/2012	URETSKY SECURITY	1843	694.50
12/13/2012	Verizon Wireless	1146124696	142.31
12/14/2012	Wells Fargo Card Services	24492515	2,594.00
12/13/2012	Zoom Imaging Solutions	1148335	8.09
12/18/2012	Zoom Imaging Solutions	1150568	77.14
Total General Accounts Payable			<u>(16,045.18)</u>

**JLA Accounts Payable**

Invoice Date	Vendor	Invoice #	Amount
Total JLA A/P			<u>0.00</u>
<b>Total Accounts Payable</b>			<b>(16,045.18)</b>

**14TH DAA, SANTA CRUZ COUNTY FAIR**  
**STATEMENT OF OPERATIONS**  
December-12

	Acct. No.	Actuals 2011	Prior YTD 12/31/11	Current YTD 12/31/12	Budget 2012	Balance of Budget	% Used 2012
<b>OPERATING REVENUES:</b>							
Admissions	41000	373,297	373,297	376,481	382,000	5,519	99%
Commercial Space	41500	40,480	40,480	39,855	39,000	(855)	102%
Concessions	42000	211,952	211,952	233,499	207,500	(25,999)	113%
Exhibits	43000	15,325	15,325	15,455	15,000	(455)	103%
Horse Show	44000	14,005	14,005	23,860	15,000	(8,660)	158%
Miscellaneous Fair	47000	85,993	85,993	139,157	91,500	(47,657)	152%
Interim Revenue	48000	466,821	466,821	331,222	462,500	131,278	72%
Prior Year Revenue Adjustment	49000	14,719	14,719	11,088	-	(11,088)	0%
Other Operating Revenue	49500	3,196	3,196	4,153	5,000	848	83%
		<b>1,225,789</b>	<b>1,225,789</b>	<b>1,174,570</b>	<b>1,217,500</b>	<b>42,930</b>	<b>96%</b>
<b>OPERATING EXPENDITURES:</b>							
Administrative Expenses	50000	441,532	441,532	128,572	184,390	55,818	70%
Maintenance Expenses	52000	660,423	660,423	392,935	450,000	57,065	87%
Publicity	54000	123,185	123,185	106,500	96,700	(9,800)	110%
Attendance	56000	92,495	92,495	118,263	128,500	10,237	92%
Miscellaneous Fair Expenses	57000	27,240	27,240	22,105	22,000	(105)	100%
Premiums	58000	20,995	20,995	18,764	24,000	5,236	78%
Exhibits	63000	167,239	167,239	136,460	113,500	(22,960)	120%
Horse Show	64000	25,473	25,473	8,080	12,500	4,420	65%
Fair Entertainment	66000	136,237	136,237	110,469	112,000	1,531	99%
Equipment Expense - Operating	72300	-	-	-	5,000	5,000	0%
Prior Year	80000	5,402	5,402	16,178	(12,000)	(28,178)	-135%
Cash Shortage/Over	85000	266	266	(66)	-	66	0%
Capital Expenditures	91000	-	-	-	-	-	0%
Other	94500	18,420	18,420	-	-	-	0%
		<b>1,718,907</b>	<b>1,718,907</b>	<b>1,058,261</b>	<b>1,136,590</b>	<b>78,329</b>	<b>93%</b>
<b>Net Operating Profit/Loss Before Depn</b>		<b>(493,118)</b>	<b>(493,118)</b>	<b>116,309</b>	<b>80,910</b>	<b>(35,399)</b>	<b>144%</b>
Depreciation Expense	90000	127,260	127,260	111,064	122,000	10,936	91%
<b>Net Operating Profit/Loss After Depn</b>		<b>(620,378)</b>	<b>(620,378)</b>	<b>5,245</b>	<b>(41,090)</b>	<b>(46,335)</b>	<b>-13%</b>
State Allocations - F&E		143,200	-	-	-	-	0%
Fairs 2000 Funding		-	-	-	-	-	0%
Other (Flex Capital used for Operating)		166,858	63,154	63,154	-	(63,154)	0%
<b>Net Profit/Loss Before Depre w/ Allocation</b>		<b>(183,060)</b>	<b>(429,964)</b>	<b>179,463</b>	<b>80,910</b>	<b>(98,553)</b>	<b>222%</b>
<b>Net Profit/Loss After Depre w/ Allocation</b>		<b>(310,320)</b>	<b>(557,224)</b>	<b>68,399</b>	<b>(41,090)</b>	<b>(109,489)</b>	<b>-166%</b>

## Detail of Revenues

14TH DAA, SANTA CRUZ COUNTY FAIR

	Acct. No.	Actuals 2011	Prior YTD 12/31/11	Current YTD 12/31/12	Budget 2012	Balance of Budget	% Used 2012
<b>ADMISSIONS TO GROUNDS</b>							
Gate Admissions	41010	343,907	343,907	328,390	342,000	13,610	96%
Discount Fair Admission	41020	29,390	29,390	48,091	40,000	(8,091)	120%
<b>TOTAL ADMISSION TO GROUNDS</b>	<b>41000</b>	<b>373,297</b>	<b>373,297</b>	<b>376,481</b>	<b>382,000</b>	<b>5,519</b>	<b>99%</b>
<b>INDUSTRIAL &amp; COMMERCIAL SPACE</b>							
Commercial Space Revenue	41500	-	-	-	-	-	0%
Outside Commercial Space	41510	38,830	38,830	38,505	37,500	(1,005)	103%
Inside Commercial Space	41520	1,650	1,650	1,350	1,500	150	90%
<b>TOTAL INDUSTRIAL &amp; COMMERCIAL SPACE</b>	<b>41500</b>	<b>40,480</b>	<b>40,480</b>	<b>39,855</b>	<b>39,000</b>	<b>(855)</b>	<b>102%</b>
<b>CONCESSION REVENUE</b>							
Carnival	42100	62,365	62,365	66,702	63,000	(3,702)	106%
Carnival - Pre-Sale	42110	6,786	6,786	5,816	5,000	(816)	116%
Carvinal - Pre-Sale - POP	42120	-	-	-	-	-	0%
Food Concessions	42200	124,010	124,010	122,940	120,000	(2,940)	102%
Non-Food Concessions	42300	2,472	2,472	6,732	2,000	(4,732)	337%
Percentage - Fair Alcohol	42310	16,319	16,319	31,309	17,500	(13,809)	179%
<b>TOTAL CONCESSION REVENUE</b>	<b>42000</b>	<b>211,952</b>	<b>211,952</b>	<b>233,499</b>	<b>207,500</b>	<b>(25,999)</b>	<b>113%</b>
<b>EXHIBIT REVENUE</b>							
Entry Fees	43100	15,325	15,325	14,215	15,000	786	95%
Donated & Sponsored Awards	43200	-	-	150	-	(150)	0%
Cash Sponsorship	43210	-	-	1,000	-	(1,000)	0%
Trophy / Ribbon Sponsorship	43220	-	-	90	-	(90)	0%
Advertising Premium Book	43300	-	-	-	-	-	0%
Other - Depart Expense Ck Credit	43400	-	-	-	-	-	0%
<b>TOTAL EXHIBIT REVENUE</b>	<b>43000</b>	<b>15,325</b>	<b>15,325</b>	<b>15,455</b>	<b>15,000</b>	<b>(455)</b>	<b>103%</b>
<b>HORSE SHOW</b>							
Entry Fees Horse Show	44200	11,930	11,930	12,583	13,000	418	97%
Horse Show Sponsor	44300	-	-	8,942	-	(8,942)	0%
Cash Sponsorship	44310	-	-	235	-	(235)	0%
Horse Stall Fees	44400	2,075	2,075	1,900	2,000	100	95%
Other - Horse Show Sponsor	44600	-	-	-	-	-	0%
<b>TOTAL HORSE SHOW REVENUE</b>	<b>44000</b>	<b>14,005</b>	<b>14,005</b>	<b>23,660</b>	<b>15,000</b>	<b>(8,660)</b>	<b>158%</b>

## Detail of Revenues

14TH DAA, SANTA CRUZ COUNTY FAIR

	Acct. No.	Actuals 2011	Prior YTD 12/31/11	Current YTD 12/31/12	Budget 2012	Balance of Budget	% Used 2012
<b>MISCELLANEOUS FAIR REVENUE: (without Jr Livestock Auction)</b>							
Parking Lot	47100	69,169	69,169	69,993	70,000	7	100%
Utility Fee Reimbursement	47300	60	60	20	500	480	4%
Stall Fees - Fairtime	47500	-	-	475	-	(475)	0%
Camp Parking	47700	2,345	2,345	3,465	-	(3,465)	0%
Fair Camping	47710	6,290	6,290	10,185	7,500	(2,685)	136%
Other - Fairtime Revenue	47800	2,093	2,093	171	1,500	1,329	11%
Souvenirs/merchandise	47810	-	-	7,621	-	(7,621)	0%
Service Fees	47820	(4)	(4)	-	-	-	0%
Revenue Protection Monies	47830	-	-	-	-	-	0%
Suspense for Cash Register	47890	-	-	-	-	-	0%
Sponsorships	47900	-	-	-	12,000	12,000	0%
Fair Sponsorships	47910	6,041	6,041	28,009	-	(28,009)	0%
Junior Fairboard Revenues	47920	-	-	-	-	-	0%
Grants	47930	-	-	-	-	-	0%
Fairtime Donation	47940	-	-	133	-	(133)	0%
Fair Sponsorship - Friends of the Fair	47950	-	-	20,682	-	(20,682)	0%
Livestock Awards Donations	47960	-	-	(1,596)	-	1,596	0%
<b>TOTAL MISCELLANEOUS FAIR</b>	<b>47000</b>	<b>85,993</b>	<b>85,993</b>	<b>139,157</b>	<b>91,500</b>	<b>(47,657)</b>	<b>152%</b>
<b>INTERIM REVENUE</b>							
Building Rentals	48100	-	-	-	115,000	115,000	0%
Rental - Rodgers House	48101	903	903	263	-	(263)	0%
Rental - Crosetti Building	48110	56,898	56,898	42,486	-	(42,486)	0%
Rental - Harvest Building	48120	50,698	50,698	68,108	-	(68,108)	0%
Rental - Arts Building	48130	10,446	10,446	12,000	-	(12,000)	0%
Rental - Grange	48140	1,350	1,350	1,250	-	(1,250)	0%
Rental - Other Buildings, Railr	48150	-	-	1,000	-	(1,000)	0%
Rental - Heritage Hall	48160	-	-	500	-	(500)	0%
Rental - Amphitheater	48200	700	700	200	315,000	314,800	0%
Rental - Horse Shows	48210	86,955	86,955	69,021	-	(69,021)	0%
Rental - Trailer Rally	48220	1,325	1,325	750	-	(750)	0%
Rental - Picnic	48230	-	-	-	-	-	0%
Rental - Auto Races	48250	60,000	60,000	60,800	-	(60,800)	0%
Rental - Other Grounds	48260	106,441	106,441	66,752	-	(66,752)	0%
Rental - Equipment	48300	512	512	2,941	1,500	(1,441)	196%
Concession Revenue - Interim	48400	400	400	824	2,000	1,176	41%
S CCF Heritage Foundation	48410	-	-	1,020	-	(1,020)	0%
Jennie May's / Horse Show	48420	-	-	-	-	-	0%
Ocean Honda Speedway Concession	48430	-	-	-	-	-	0%
Utility Fee Reimbursement	48500	-	-	-	-	-	0%
Interim Parking Revenue	48600	90,044	90,044	1,550	25,000	23,450	6%
Other Interim Revenue	48700	-	-	-	4,000	4,000	0%
Grounds Concession %	48710	-	-	-	-	-	0%
Staff Labor	48720	150	150	1,070	-	(1,070)	0%
CFSA Unemployment Reimbursement	48730	-	-	-	-	-	0%
Other Misc Non-Fair Revenue	48740	-	-	237	-	(237)	0%
Sound System Rental	48750	-	-	450	-	(450)	0%
<b>TOTAL INTERIM REVENUE</b>	<b>48000</b>	<b>466,821</b>	<b>466,821</b>	<b>331,222</b>	<b>462,500</b>	<b>131,278</b>	<b>72%</b>
<b>TOTAL PRIOR YEAR REVENUE ADJ</b>	<b>49000</b>	<b>14,719</b>	<b>14,719</b>	<b>11,088</b>	<b>-</b>	<b>(11,088)</b>	<b>0%</b>
<b>OTHER OPERATING REVENUE</b>							
Interest Earnings	49510	1,120	1,120	165	1,000	835	16%
Discounts	49520	-	-	-	-	-	0%
Crosetti Kitchen - MBDT	49530	-	-	-	1,000	1,000	0%
Other	49540	2,076	2,076	3,988	3,000	(988)	133%
<b>TOTAL OTHER OPERATING REVENUE</b>	<b>49500</b>	<b>3,196</b>	<b>3,196</b>	<b>4,153</b>	<b>5,000</b>	<b>848</b>	<b>83%</b>



## Detail of Expenditures

14TH DAA, SANTA CRUZ COUNTY FAIR

	Acct. No.	Actuals 2011	Prior YTD 12/31/11	Current YTD 12/31/12	Budget 2012	Balance of Budget	% Used 2012
<b>ADMINISTRATION EXPENSE</b>							
Salaries & Wages - Perm Emp Adm	50100	89,562	89,562	-	-	-	0%
Salaries & Wages - Temp Emp Adm	50200	65,832	65,832	19,766	26,000	6,234	76%
Benefits - Admin	50300	-	-	-	-	-	0%
Employee Benefits - Admin	50310	18,713	18,713	627	-	(627)	0%
Employee Payroll Taxes - Admin	50320	9,879	9,879	353	1,820	1,467	19%
Workman's Comp. Insurance	50330	12,020	12,020	1,230	250	(980)	492%
Compensated Leave Expense	50340	(6,509)	(6,509)	(3,735)	2,020	5,755	-185%
Professional Services (Contractual)	50400	135,135	135,135	21,336	40,000	18,664	53%
Professional Svcs - Wtr/Copier	50410	5,930	5,930	2,389	-	(2,389)	0%
Director Expense	50500	2,492	2,492	-	-	-	0%
Travel / Training Expense	50600	465	465	-	2,000	2,000	0%
Mgmt Travel / Training Expense	50610	3,401	3,401	-	-	-	0%
Employee Travel / Training Expense	50620	69	69	-	-	-	0%
Other Travel / Training Expense	50630	629	629	-	-	-	0%
Office Supplies & Expense	50700	28,265	28,265	8,921	22,000	13,079	41%
Bank Service Charge	50710	20	20	-	-	-	0%
Telephone & Postage	50800	-	-	-	17,000	17,000	0%
Telephone	50810	12,588	12,588	6,467	-	(6,467)	0%
Postage	50820	5,498	5,498	4,237	-	(4,237)	0%
Dues & Subscriptions	50900	4,217	4,217	2,683	5,000	2,318	54%
Insurance	51000	33,096	33,096	34,173	35,000	827	98%
Other Misc Admin Expense	51100	13,174	13,174	11,825	8,500	(3,325)	139%
Licenses & Permits	51101	-	-	1,740	-	(1,740)	0%
Unemployment Insurance	51200	7,055	7,055	16,561	1,300	(15,261)	1274%
Audit Cost	51300	-	-	-	15,000	15,000	0%
Current year - Bad Debt Expense	51400	-	-	-	8,500	8,500	0%
<b>TOTAL ADMINISTRATION EXPENSE</b>	<b>50000</b>	<b>441,532</b>	<b>441,532</b>	<b>128,572</b>	<b>184,390</b>	<b>55,818</b>	<b>70%</b>
<b>MAINTENANCE &amp; GENERAL OPERATIONS</b>							
Salaries & Wages - Perm Emp Main	52100	41,969	41,969	47,292	42,000	(5,292)	113%
Salaries & Wages - Temp Emp Main	52200	184,150	184,150	94,190	90,000	(4,190)	105%
Employee Benefits Maint	52210	21,813	21,813	25,854	11,380	(14,474)	227%
Payroll Taxes Maint	52220	6,616	6,616	5,618	9,200	3,582	61%
Workman's Comp Insurance	52230	16,902	16,902	9,154	420	(8,734)	2180%
Professional Svcs - Interim Security	52300	21,419	21,419	-	20,000	20,000	0%
Professional Svcs - Well Service	52310	5,424	5,424	15,103	-	(15,103)	0%
Rental - Maintenance Equipment	52500	-	-	-	5,000	5,000	0%
Rental - Other Equipment	52510	1,859	1,859	-	-	-	0%
Temp Electrical Work	52700	-	-	-	20,000	20,000	0%
Light, Heat, Water and Power	52800	-	-	-	92,000	92,000	0%
Sewer Fees	52810	14,071	14,071	10,994	-	(10,994)	0%
Electricity	52820	64,980	64,980	62,055	-	(62,055)	0%
Gas	52830	3,087	3,087	4,641	-	(4,641)	0%
Maintenance of Eqpmnt	52900	23,868	23,868	16,713	25,000	8,287	67%
Fuel	52910	12,621	12,621	9,517	-	(9,517)	0%
Maintenance of Bldgs & Grounds	53000	-	-	-	50,000	50,000	0%
Crosetti Building	53010	2,143	2,143	275	-	(275)	0%
Harvest Building	53020	527	527	1,473	-	(1,473)	0%
Arts Building	53030	-	-	-	-	-	0%
Nextel / TriWireless	53040	-	-	-	-	-	0%
First Alarm Service	53050	-	-	-	-	-	0%
General Grounds	53060	69,004	69,004	50,130	-	(50,130)	0%
Miscellaneous Buildings	53070	33,122	33,122	1,498	-	(1,498)	0%
Restrooms	53080	541	541	573	-	(573)	0%
Horse Show Area	53090	3,484	3,484	9,239	-	(9,239)	0%
Trash Removal / Cleanup, Nonfair	53100	24,512	24,512	24,616	28,000	3,384	88%
Other Maintenance Expense	53200	9,309	9,309	1,276	22,000	20,724	6%
Special Repairs & Maintenance	53300	98,793	98,793	2,725	35,000	32,275	8%
Rodgers House	53310	120	120	-	-	-	0%
Fairs 2000 Expense	53400	-	-	-	-	-	0%
<b>TOTAL MAINTENANCE EXPENSE</b>	<b>52000</b>	<b>660,333</b>	<b>660,333</b>	<b>392,935</b>	<b>450,000</b>	<b>57,065</b>	<b>87%</b>

## Detail of Expenditures

14TH DAA, SANTA CRUZ COUNTY FAIR

	Acct. No.	Actuals 2011	Prior YTD 12/31/11	Current YTD 12/31/12	Budget 2012	Balance of Budget	% Used 2012
<b>PUBLICITY EXPENSE</b>							
Professional Services - Media	54200	11,681	11,681	37,452	15,000	(22,452)	250%
Supplies & Expense	54300	248	248	-	500	500	0%
Advertising	54400	101,301	101,301	66,727	78,000	11,273	86%
Promotional Expense	54500	4,188	4,188	2,322	2,000	(322)	116%
Public Relation Expense	54600	605	605	-	1,200	1,200	0%
Pre-Fair Expense	54700	-	-	-	-	-	0%
Other - Flags, Banners, Posters	54800	5,162	5,162	-	-	-	0%
<b>TOTAL PUBLICITY EXPENSE</b>	<b>54000</b>	<b>123,185</b>	<b>123,185</b>	<b>106,500</b>	<b>96,700</b>	<b>(9,800)</b>	<b>110%</b>
<b>ATTENDANCE OPERATIONS</b>							
Salaries & Wages - Permanent	56100	-	-	-	-	-	0%
Salaries & Wages - Temporary	56101	4,871	4,871	5,984	17,000	11,017	35%
Employee Benefits	56110	-	-	-	-	-	0%
Payroll Taxes	56120	71	71	95	200	105	47%
Workman's Comp Insurance	56130	339	339	393	1,000	607	39%
Professional Services	56200	67,962	67,962	23,542	95,000	71,458	25%
Admission Helper / Contractual	56210	-	-	4,800	-	(4,800)	0%
Fairtime Security	56220	-	-	39,936	-	(39,936)	0%
Fairtime Security - Livestock	56225	-	-	-	-	-	0%
Interim Security	56230	-	-	11,456	-	(11,456)	0%
Fairtime Sheriff	56240	-	-	13,931	-	(13,931)	0%
Interim Sheriff	56250	-	-	6,550	-	(6,550)	0%
Supplies & Expense	56300	18,724	18,724	11,041	15,000	3,959	74%
Other	56400	530	530	535	300	(235)	178%
<b>TOTAL ATTENDANCE OPERATIONS</b>	<b>56000</b>	<b>92,495</b>	<b>92,495</b>	<b>118,263</b>	<b>128,500</b>	<b>10,237</b>	<b>92%</b>
<b>MISCELLANEOUS FAIR EXPENSE</b>							
Miscellaneous Fair	57000	1,921	1,921	3,682	-	(3,682)	0%
Parking Lot	57100	9,198	9,198	10,059	10,000	(59)	101%
Salaries & Wages - Parking Lot	57101	-	-	-	-	-	0%
Parking Lot Salaries	57110	-	-	-	-	-	0%
Fair Parkers / Contractual	57120	-	-	-	-	-	0%
Program Expense, Parking, Contractual	57200	534	534	-	5,000	5,000	0%
Exhibit Guide	57400	7,138	7,138	6,894	6,000	(894)	115%
Parking Lot Expense Fairtime	57700	919	919	21	-	(21)	0%
Other	57800	2,316	2,316	-	1,000	1,000	0%
Trash Removal	57810	-	-	-	-	-	0%
Fair Phones	57820	-	-	-	-	-	0%
Other, Miscellaneous	57830	982	982	1,449	-	(1,449)	0%
Commerical / Concession Exhibits	57900	4,232	4,232	-	-	-	0%
<b>TOTAL MISCELLANEOUS FAIR</b>	<b>57000</b>	<b>27,240</b>	<b>27,240</b>	<b>22,105</b>	<b>22,000</b>	<b>(105)</b>	<b>100%</b>

## Detail of Expenditures

14TH DAA, SANTA CRUZ COUNTY FAIR

	Acct. No.	Actuals 2011	Prior YTD 12/31/11	Current YTD 12/31/12	Budget 2012	Balance of Budget	% Used 2012
<b>PREMIUM EXPENSE (Excluding Horse Show)</b>							
Cash Awards	58100	19,769	19,769	18,730	22,000	3,270	85%
Trophies / Ribbons / Medals	58200	1,226	1,226	-	2,000	2,000	0%
Sponsored Cash Awards	58300	-	-	-	-	-	0%
Sponsored Trophies / Ribbons	58400	-	-	34	-	(34)	0%
Junior Fairboard Expenses	58500	-	-	-	-	-	0%
<b>TOTAL PREMIUM EXPENSE</b>	<b>58000</b>	<b>20,995</b>	<b>20,995</b>	<b>18,764</b>	<b>24,000</b>	<b>5,236</b>	<b>78%</b>
<b>EXHIBIT EXPENSE</b>							
Salaries & Wages - Permanent	63100	46,479	46,479	39,405	37,000	(2,405)	106%
Salaries & Wages - Temporary	63101	10,028	10,028	-	-	-	0%
Employee Benefits	63110	21,327	21,327	22,528	18,150	(4,378)	124%
Payroll Taxes	63120	4,795	4,795	2,513	-	(2,513)	0%
Workman's Comp. Insurance	63130	3,233	3,233	2,316	350	(1,966)	662%
Judges	63200	9,351	9,351	12,737	10,000	(2,737)	127%
Professional Svcs - Dept Contracts	63300	34,678	34,678	21,938	22,000	63	100%
Supplies & Expense	63400	15,142	15,142	16,509	9,000	(7,509)	183%
Rabbit Dept / JFB Expense	63410	65	65	-	-	-	0%
Livestock Dept Expense	63420	(82)	(82)	118	-	(118)	0%
Livestock Photography	63425	-	-	-	-	-	0%
Ag Hort Expense	63430	-	-	-	-	-	0%
Home Arts Expense	63440	-	-	-	-	-	0%
Youth / Technology Expenses	63450	-	-	74	-	(74)	0%
Photography Expense	63460	-	-	-	-	-	0%
Fine Arts / Poetry Expenses	63470	-	-	-	-	-	0%
Home Brew Expense	63480	-	-	-	-	-	0%
Floriculture Expense	63490	248	248	-	-	-	0%
Poultry Expense	63500	497	497	300	15,000	14,700	2%
Ag Education / Amateur Wine Expense	63510	-	-	-	-	-	0%
Yesterday's Farm	63520	-	-	-	-	-	0%
Carcass Contests	63530	2,933	2,933	-	-	-	0%
Hobbies & Collectibles Expense	63540	-	-	-	-	-	0%
Decorations for Exhibits	63600	-	-	-	2,000	2,000	0%
Tent & Booth Rental Exhibits	63650	18,545	18,545	18,022	-	(18,022)	0%
Bug Barn	63670	-	-	-	-	-	0%
Other - Admin Tickets, Taffeta	63700	-	-	-	-	-	0%
<b>TOTAL EXHIBIT EXPENSE</b>	<b>63000</b>	<b>167,239</b>	<b>167,239</b>	<b>136,460</b>	<b>113,500</b>	<b>(22,960)</b>	<b>120%</b>
<b>HORSE SHOW EXPENSE (Excluding Premiums)</b>							
Judges	64200	3,647	3,647	754	3,000	2,246	25%
Professional Svcs - Horse Show Coordinat	64300	938	938	1,557	4,000	2,443	39%
Supplies & Expense	64400	16,792	16,792	3,428	4,000	572	86%
Cattle Fees	64500	1,897	1,897	1,500	-	(1,500)	0%
Fair, Horse Show Awards	64600	2,200	2,200	-	1,500	1,500	0%
Trophies, Medals, Ribbons	64720	-	-	841	-	(841)	0%
<b>TOTAL HORSE SHOW EXPENSE</b>	<b>64000</b>	<b>25,473</b>	<b>25,473</b>	<b>8,080</b>	<b>12,500</b>	<b>4,420</b>	<b>65%</b>

## Detail of Expenditures

14TH DAA, SANTA CRUZ COUNTY FAIR

	Acct. No.	Actuals 2011	Prior YTD 12/31/11	Current YTD 12/31/12	Budget 2012	Balance of Budget	% Used 2012
<b>FAIR ENTERTAINMENT EXPENSE</b>							
Salaries & Wages	66100	-	-	-	-	-	0%
Employee Benefits	66110	-	-	-	-	-	0%
Payroll Taxes	66120	-	-	-	-	-	0%
Workman's Comp. Insurance	66130	-	-	-	-	-	0%
Professional Services	66200	11,000	11,000	11,000	15,000	4,000	73%
Entertainment Helpers / Fair	66210	-	-	-	-	-	0%
Supplies & Expense	66300	8,436	8,436	4,028	2,000	(2,028)	201%
Ground Entertainment	66500	59,531	59,531	48,103	50,000	1,897	96%
Amphitheater Entertainment	66600	34,805	34,805	23,730	30,000	6,270	79%
Other - Sound/Lights, Radios	66700	22,465	22,465	23,608	15,000	(8,608)	157%
<b>TOTAL FAIRTIME ATTRACTIONS</b>	<b>66000</b>	<b>136,237</b>	<b>136,237</b>	<b>110,469</b>	<b>112,000</b>	<b>1,531</b>	<b>99%</b>
<b>EQUIPMENT EXPENSE (LIST)</b>							
Non Capitalized(cost less than \$5000 and life less than one year)							
Equipment Expense - Operating		-	-	-	5,000	5,000	0%
<b>TOTAL EQUIPMENT EXPENSE</b>	<b>72300</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>5,000</b>	<b>5,000</b>	<b>0%</b>
<b>PRIOR YEAR OPERATING EXPENSE ADJUSTMENT</b>							
Prior Year Expense Adjustment	80010	5,402	5,402	15,174	(12,000)	(27,174)	-126%
Bad Debt Expense	80020	-	-	1,004	-	(1,004)	0%
Prior Year Depreciation Expense	80020	-	-	-	-	-	0%
General Expense Adjustment	81010	-	-	-	-	-	0%
<b>PRIOR YEAR OPERATING EXPENSE</b>	<b>80000</b>	<b>5,402</b>	<b>5,402</b>	<b>16,178</b>	<b>(12,000)</b>	<b>(28,178)</b>	<b>-135%</b>
<b>CASH SHORTAGES &amp; OVERAGES</b>							
Cash Shortage / Overage - Gates	85100	266	266	(66)	-	66	0%
Cash Shortage / Overage - Souvenirs	85200	-	-	-	-	-	0%
<b>CASH (OVER)/UNDER</b>	<b>85000</b>	<b>266</b>	<b>266</b>	<b>(66)</b>	<b>-</b>	<b>66</b>	<b>0%</b>
<b>DEPRECIATION EXPENSE</b>							
Depreciation Expense	90000	127,260	127,260	111,064	122,000	10,936	91%
<b>TOTAL DEPRECIATION EXPENSE</b>	<b>90000</b>	<b>127,260</b>	<b>127,260</b>	<b>111,064</b>	<b>122,000</b>	<b>10,936</b>	<b>91%</b>
<b>CAPITAL EXPENDITURE (LIST)</b>							
Capital Expenditure - Land	91100	-	-	-	-	-	0%
Capital Expenditure - Buildings	91200	-	-	-	-	-	0%
Capital Expenditure - Equipment	91300	-	-	-	-	-	0%
Prior year Expense Adjustment	91400	-	-	-	-	-	0%
<b>TOTAL CAPITAL EXPENDITURES</b>	<b>91000</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>0%</b>
<b>OTHER OPERATING EXPENSES</b>							
Expenditure - Master Plan	93500	18,420	18,420	-	-	-	0%
Other	94500	-	-	-	-	-	0%
<b>TOTAL OTHER OPERATING EXPENSES</b>	<b>94500</b>	<b>18,420</b>	<b>18,420</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>0%</b>

**Statement of Operations - Junior Livestock Auction**

**14TH DAA, SANTA CRUZ COUNTY FAIR**

	Acct. No.	Actuals 2011	Prior YTD 12/31/11	Current YTD 12/31/12	Budget 2012	Balance of Budget	% Used 2012
<b>RESOURCES, JANUARY 1:</b>	<b>25100</b>	<b>21,445</b>	<b>21,445</b>	<b>30,033</b>			
<b>AUCTION REVENUES:</b>							
JLA - Livestock Auction	47600	-	-	-	-	-	0%
JLA - Percentage from Auction	47610	14,790	14,790	17,595	-	(17,595)	0%
JLA - Sponsorship	47620	-	-	2,600	-	(2,600)	0%
JLA - Advertising Sales	47630	-	-	-	-	-	0%
JLA - Reimbursements	47640	-	-	-	-	-	0%
JLA - Prior Year Revenue Adjustment	47650	80	80	1,066	-	(1,066)	0%
JLA - Other	47660	5,500	5,500	7,166	-	(7,166)	0%
<b>TOTAL REVENUES</b>	<b>47600</b>	<b>20,370</b>	<b>20,370</b>	<b>28,427</b>	<b>-</b>	<b>(28,427)</b>	<b>0%</b>
<b>TOTAL RESOURCES AVAILABLE</b>		<b>41,815</b>	<b>41,815</b>	<b>58,460</b>			
<b>AUCTION EXPENDITURES:</b>							
JLA - Junior Livestock Auction	57600	-	-	-	-	-	0%
JLA - Payments to Sellers	57610	-	-	-	-	-	0%
JLA - BBQ, Lunch, Dinner	57620	727	727	-	-	-	0%
JLA - Labor Costs	57630	2,038	2,038	750	-	(750)	0%
JLA - Supplies & Expenses	57640	36,139	36,139	16,165	-	(16,165)	0%
JLA - Publicity	57650	-	-	-	-	-	0%
JLA - Leases and/or Rentals	57660	-	-	-	-	-	0%
JLA - Fuel & Utilities	57670	-	-	-	-	-	0%
JLA - Other	57680	-	-	-	-	-	0%
JLA - Prior Year Expense Adjustment	57690	(25)	(25)	2,924	-	(2,924)	0%
<b>TOTAL EXPENDITURES</b>	<b>57600</b>	<b>38,879</b>	<b>38,879</b>	<b>19,839</b>	<b>-</b>	<b>(19,839)</b>	<b>0%</b>
<b>RESOURCES, DECEMBER 31:</b>	<b>25100</b>	<b>2,936</b>	<b>2,936</b>	<b>38,620</b>			
<b>NET EFFECT</b>		<b>(18,509)</b>	<b>(18,509)</b>	<b>8,588</b>			

**Statement of Operations - Projects**

**14TH DAA, SANTA CRUZ COUNTY FAIR**

	<b>Acct. No.</b>	<b>Actuals 2011</b>	<b>Prior YTD 12/31/11</b>	<b>Current YTD 12/31/12</b>
<b>REVENUES;</b>				
Fairs 2000 Funding	31300	-	-	-
Outside Funding for Capital Assets	31700	5,839	10,839	564
Other F&E Project Funds	31800	-	-	-
Capital Project Revenue - CCA Projects	31900	5,000	-	-
<b>TOTAL REVENUES</b>		<b>10,839</b>	<b>10,839</b>	<b>564</b>
<b>TOTAL RESOURCES AVAILABLE</b>				
		<b>10,839</b>	<b>10,839</b>	<b>564</b>
<b>EXPENSES:</b>				
Capital Expenditure - Land	91100	-	-	-
Capital Expenditure - Buildings	91200	-	-	-
Capital Expenditure - Equipment	91300	-	-	-
Prior year Expense Adjustment	91400	-	-	-
Expenditure - F&E Land	92100	-	-	-
Expenditure - F&E Buildings & Improv	92200	10,839	-	-
Expenditure - F&E Equipment	92300	-	-	-
Expenditure - F&E Repairs Mtc	92300	-	-	-
Expenditure - F&E Other	92300	-	-	-
Expenditure - CFSA Land	92300	-	-	-
Expenditure - CFSA Bldg & Grnds	93200	-	-	-
Expenditure - CFSA Equipment	93200	-	-	-
Expenditure - CFSA/CCA Other	93400	-	-	-
<b>TOTAL EXPENDITURES</b>		<b>10,839</b>	<b>-</b>	<b>-</b>
<b>RESOURCES, DECEMBER 31:</b>				
	<b>29200</b>	<b>-</b>	<b>10,839</b>	<b>564</b>
<b>NET EFFECT</b>				
		<b>-</b>	<b>10,839</b>	<b>564</b>

14TH DAA, SANTA CRUZ COUNTY FAIR

	Actual Jan-12	Actual Feb-12	Actual Mar-12	Actual Apr-12	Actual May-12	Actual Jun-12	Actual Jul-12	Actual Aug-12	Actual Sep-12	Actual Oct-12	Actual Nov-12	Actual Dec-12	TOTAL 2012
<b>BEGINNING RESERVE</b>	2,128,143	2,109,980	2,079,110	2,084,657	2,090,320	2,055,425	2,078,604	2,028,815	2,024,489	2,292,984	2,281,632	2,202,847	2,128,143
<b>STATE ALLOCATION:</b>	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>OTHER:</b>	-	-	-	-	2,813	52,000	-	8,341	-	-	-	-	63,154
<b>OPERATING REVENUES:</b>													
Admissions	-	-	-	-	-	-	-	-	355,928	15,408	-	5,146	376,481
Commercial Space	-	-	-	-	-	-	-	550	40,380	-	(1,075)	-	39,855
Concessions	-	-	-	-	-	-	-	226,817	226,817	6,024	(2,375)	3,093	233,499
Exhibits	-	-	-	-	-	-	-	3,779	11,691	-	(15)	-	15,455
Horse Show	20	-	-	-	-	-	-	42,245	25,760	2,680	175	(47,220)	23,660
Miscellaneous Fair	205	50	900	15,000	(55)	(650)	8,500	9,957	98,550	5,930	(1,706)	2,477	139,157
Interim Revenue	16,798	17,221	37,508	31,129	20,764	30,859	30,371	24,853	14,928	22,477	17,268	67,045	331,222
Prior Year Revenue Adjustment	(950)	(200)	800	-	5	-	-	1,752	-	-	-	9,681	11,088
Other Operating Revenue	80	-	-	540	678	66	287	1,147	49	1,296	10	-	4,153
<b>TOTAL OPERATING REVENUES</b>	16,153	17,071	39,208	46,669	21,392	30,275	39,157	84,282	774,103	53,815	12,282	40,162	1,174,570

	Actual Jan-12	Actual Feb-12	Actual Mar-12	Actual Apr-12	Actual May-12	Actual Jun-12	Actual Jul-12	Actual Aug-12	Actual Sep-12	Actual Oct-12	Actual Nov-12	Actual Dec-12	TOTAL 2012
<b>TOTAL AVAILABLE FUNDS</b>	2,144,296	2,127,051	2,118,318	2,131,326	2,114,525	2,137,700	2,117,761	2,121,439	2,798,592	2,346,799	2,293,914	2,243,009	3,365,867
<b>OPERATING EXPENDITURES:</b>													
Administrative Expenses	5,535	6,675	5,468	3,149	17,698	4,443	13,680	11,099	20,706	14,702	22,279	3,137	128,572
Maintenance Expenses	14,356	25,355	10,513	22,521	19,367	39,393	37,457	48,262	100,473	27,845	23,497	23,897	392,935
Publicity	-	98	96	350	-	-	7,761	5,771	50,014	34	12,840	29,536	106,500
Attendance	(879)	2,268	(3,401)	90	4,080	546	5,106	6,779	91,345	6,040	2,493	3,796	118,263
Miscellaneous Fair Expenses	-	-	-	-	6,894	-	-	1,400	12,361	1,188	1,449	(1,188)	22,105
Premiums	-	-	-	-	-	-	-	-	16,606	2,160	-	(1)	18,764
Exhibits	5,739	5,401	5,401	5,296	5,390	5,483	15,417	10,512	59,379	3,782	5,472	9,188	136,460
Horse Show	(5)	-	6	-	-	-	226	1,041	36,146	154	1,668	(31,156)	8,080
Fair Entertainment	-	-	-	-	-	-	-	1,066	109,403	-	-	-	110,469
Equipment Expense - Operating	-	-	-	-	-	-	-	-	-	-	-	-	-
Prior Year	315	(1,111)	6,328	345	(3,585)	(25)	22	1,765	-	8	12,114	3	16,178
Cash Shortage/Over	-	(1)	(5)	-	-	-	20	(1)	(80)	-	-	-	(66)
Depreciation Expense	9,255	9,255	9,255	9,255	9,255	9,255	9,255	9,255	9,255	9,255	9,255	9,255	111,064
Capital Expenditures	-	-	-	-	-	-	-	-	-	-	-	-	-
Other	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>TOTAL EXPENDITURES</b>	34,317	47,940	33,662	41,006	59,100	59,097	88,945	96,950	505,608	65,167	91,067	46,466	1,169,325

	Actual Jan-12	Actual Feb-12	Actual Mar-12	Actual Apr-12	Actual May-12	Actual Jun-12	Actual Jul-12	Actual Aug-12	Actual Sep-12	Actual Oct-12	Actual Nov-12	Actual Dec-12	TOTAL 2012
<b>ENDING RESERVE</b>	2,109,980	2,079,110	2,084,657	2,090,320	2,055,425	2,078,604	2,028,815	2,024,489	2,292,984	2,281,632	2,202,847	2,196,542	2,196,542