

SANTA CRUZ COUNTY FAIR, 14TH DAA
BALANCE SHEET
November 30, 2012

ASSETS	<u>2012</u>	<u>2011</u>
Current Assets		
CASH	189,110	258,236
Junior Livestock Cash	19,342	16,007
Restricted Cash	-	-
Accounts Receivable	291	1,058
JLA Accounts Receivable	10,820	7,687
Deferred Charges	10,782	(967)
Total Current Assets	<u>230,345</u>	<u>282,022</u>
Fixed Assets		
Construction In Progress	12,443	16,177
Land	8,500	8,500
Bldgs & Impr	2,033,537	2,158,868
Equipments	2,505	6,358
Total Fixed Assets	<u>2,056,985</u>	<u>2,189,903</u>
TOTAL ASSETS	<u><u>2,287,330</u></u>	<u><u>2,471,925</u></u>

LIABILITIES & RETAINED EARNINGS

Liabilities		
Fees Collected	(135)	-
Accounts Payable	19,478	130,966
JLA Accounts Payable	-	-
Payroll taxes	2,152	6,797
Workers Com/General Liability	-	-
Payroll Withholdings	22	(92)
Deferred Income	27,235	49,332
Guarantee Deposits	3,820	3,920
Leave Liability	18,124	28,477
Workers' Compenstaion	(18,246)	(1,451)
Long Term Debt	-	-
JLA Consignment	-	-
Trust Liability - Ocean Speedway	-	-
Total Liabilities	<u>52,449</u>	<u>217,948</u>
Retained Earnings		
Junior Livestock Reserve	31,470	29,393
Net Reserve for Operation	87,541	12,623
Net Reserve for Capital Assets	2,115,870	2,211,961
Total Retained Earnings	<u>2,234,881</u>	<u>2,253,978</u>
TOTAL LIABILITIES & RETAINED EARNINGS	<u><u>2,287,330</u></u>	<u><u>2,471,925</u></u>

Current Ratio **2.95**

SANTA CRUZ COUNTY FAIR, 14TH DAA
Cash and Cash Equivalent
November 30, 2012

Cash

Petty Cash	11100	300.00	
Change Fund - Admissions	11200	-	
Change Fund - Cash Register	11210	100.00	
Change Fund - Flea Market Parking	11220	-	
Cash - Operating Rabobank# 0079186984	11300	180,932.02	
Cash - Livestock Awards SBBT #45036720	11350	2,747.85	
Cash - Premium Rabobank# 0079186988	11410	787.41	
Cash - Payroll Rabobank# 0079186992	11500	252.63	
Cash - LAIF	11600	1,455.24	
Cash-SCCB Savings #26000158	11601	-	
Cash-SCCB Savings #23003007	11800	2,535.00	
Cash-SCCB CD#272617	11810	-	
Cash-FNB Savings #101977544	11820	-	

\$ 189,110.15

Junior Livestock Auction

Rabobank - Livestock	11700	19,341.77	19,341.77
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Restricted

Cash SCCB - Ocean Spee	11720	-	
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\$ -

Total Cash Accounts

\$ 208,451.92

SANTA CRUZ COUNTY FAIR, 14TH DAA
ACCOUNTS PAYABLE
November 30, 2012

Operating Accounts Payable

Invoice Date	Vendor	Invoice #	Amount
11/30/2012	A.L. Lease	26903	1,293.02
11/30/2012	AT&T	3896571	126.49
11/1/2012	Big Creek Lumber Company	2594722	1,343.52
11/1/2012	Big Creek Lumber Company	2594792	989.26
11/8/2012	Big Creek Lumber Company	2595486	50.70
11/29/2012	Big Creek Lumber Company	2597441	45.47
11/30/2012	Big Creek Lumber Company	2597555	61.53
11/30/2012	Cabrillo Host Lions	Sept 2012	2,102.23
11/30/2012	California Fair Services Authority	8197	255.91
11/30/2012	California Fair Services Authority	8240	4.95
11/30/2012	California Fair Services Authority	8273	787.50
11/30/2012	California Fair Services Authority	8303	12.00
11/30/2012	California Fair Services Authority	8318	125.00
11/30/2012	California Fair Services Authority	8632	523.83
11/30/2012	California Fair Services Authority	Nov 2012	180.00
12/31/2011	Department Of Justice	889711	3,102.50
11/30/2012	Department Of Justice	890548	1,445.00
11/30/2012	Department Of Justice	895574	552.50
11/30/2012	Greenwaste Recovery, Inc.	97040	390.20
11/30/2012	Harrison's Color Corner	10747	301.30
11/30/2012	Harrison's Color Corner	10793	32.44
11/30/2012	Harrison's Color Corner	10815	247.07
11/30/2012	Lynne Grossi	926	62.63
11/28/2012	Maria Esmeralda Rivera	R2012-69	300.00
11/6/2012	Mid Valley Supply Inc	1141772	633.26
11/29/2012	Mid Valley Supply Inc	1142701	70.36
11/30/2012	Mid Valley Supply Inc	CM1140886	(730.69)
11/20/2012	Monterey Bay Caterers, Inc	12201	267.81
11/30/2012	Pajaro Valley Lock Shop	101049	1,058.36
11/30/2012	PATRICE EDWARDS	Nov 2012	160.54
11/20/2012	PRAXAIR DISTRIBUTION INC.	44593449	99.37
11/19/2012	Register-Pajaronlan	3110	129.51
11/27/2012	Roger's Refrigeration	72998	92.00
11/30/2012	Santa Cruz County Sheriffs Office/Corone	1213-05	1,600.00
11/30/2012	Santa Cruz Cty Conf & Visitors Council	Nov 2012	550.00
11/30/2012	Stagnaro Strategic Marketing	1842	1,212.50
Total General Accounts Payable			(19,478.07)

JLA Accounts Payable

Invoice Date	Vendor	Invoice #	Amount
Total JLA A/P			0.00
Total Accounts Payable			(19,478.07)

SANTA CRUZ COUNTY FAIR, 14TH DAA
ACCOUNTS RECEIVABLE
November 30, 2012

ACCOUNTS RECEIVABLE

Invoice Date	Customer Name	Invoice #	Amount
12/31/2007	Overpayment OT Employee A - 2007		20,000.00
12/31/2011	Franchise Tax Board-T. Anguiano	je 10-4	91.13
9/30/2012	NSF Check on 9/17/12, David Lira/Judy He	20110166	200.00
General Receivable		<u>20,291.13</u>	
Accounts Receivable Clearing Acct		-	
Allowance for Doubtful Accounts		<u>(20,000.00)</u>	
		<u>291.13</u>	
UI Receivables		-	
Interest Receivables		-	
CCA Receivables		<u>-</u>	
		<u>-</u>	
Net General Receivables			291.13
JLA ACCOUNTS RECEIVABLE			
Due from Buyers 2008 ~Jimmy Saldate		1,850.00	
2012 Due from Buyers		8,969.58	
JLA Receivables			10,819.58
Total Accounts Receivable			<u><u>\$ 11,110.71</u></u>

14TH DAA, SANTA CRUZ COUNTY FAIR
STATEMENT OF OPERATIONS
November-12

	Acct. No.	Actuals 2011	Prior YTD 11/30/11	Current YTD 11/30/12	Budget 2012	Balance of Budget	% Used 2012
OPERATING REVENUES:							
Admissions	41000	373,297	373,297	371,335	382,000	10,665	97%
Commercial Space	41500	40,480	39,180	39,855	39,000	(855)	102%
Concessions	42000	211,952	214,428	230,467	207,500	(22,967)	111%
Exhibits	43000	15,325	15,325	15,455	15,000	(455)	103%
Horse Show	44000	14,005	14,005	70,880	15,000	(55,880)	473%
Miscellaneous Fair	47000	85,993	84,535	136,681	91,500	(45,181)	149%
Interim Revenue	48000	466,821	425,259	264,177	462,500	198,323	57%
Prior Year Revenue Adjustment	49000	14,719	(910)	1,407	-	(1,407)	0%
Other Operating Revenue	49500	3,196	2,548	4,153	5,000	848	83%
		1,225,789	1,167,667	1,134,408	1,217,500	83,092	93%
OPERATING EXPENDITURES:							
Administrative Expenses	50000	441,532	417,805	125,435	184,390	58,955	68%
Maintenance Expenses	52000	660,423	633,875	369,038	450,000	80,962	82%
Publicity	54000	123,185	119,366	76,964	96,700	19,736	80%
Attendance	56000	92,495	81,355	114,467	128,500	14,033	89%
Miscellaneous Fair Expenses	57000	27,240	26,258	23,293	22,000	(1,293)	106%
Premiums	58000	20,995	20,897	18,765	24,000	5,235	78%
Exhibits	63000	167,239	160,666	127,273	113,500	(13,773)	112%
Horse Show	64000	25,473	27,370	39,236	12,500	(26,736)	314%
Fair Entertainment	66000	136,237	136,237	110,469	112,000	1,531	99%
Equipment Expense - Operating	72300	-	-	-	5,000	5,000	0%
Prior Year	80000	5,402	1,326	16,175	(12,000)	(28,175)	-135%
Cash Shortage/Over	85000	266	266	(66)	-	66	0%
Capital Expenditures	91000	-	-	-	-	-	0%
Other	94500	18,420	15,025	-	-	-	0%
		1,718,907	1,640,445	1,021,050	1,136,590	115,540	90%
Net Operating Profit/Loss Before Depn		(493,118)	(472,778)	113,358	80,910	(32,448)	140%
Depreciation Expense	90000	127,260	101,430	101,809	122,000	20,191	83%
Net Operating Profit/Loss After Depn		(620,378)	(574,208)	11,550	(41,090)	(52,640)	-28%
State Allocations - F&E		143,200	-	-	-	-	0%
Fairs 2000 Funding		-	-	-	-	-	0%
Other (Flex Capital used for Operating)		166,858	63,154	63,154	-	(63,154)	0%
Net Profit/Loss Before Depre w/ Allocation		(183,060)	(409,624)	176,512	80,910	(95,602)	218%
Net Profit/Loss After Depre w/ Allocation		(310,320)	(511,054)	74,704	(41,090)	(115,794)	-182%

Detail of Revenues

14TH DAA, SANTA CRUZ COUNTY FAIR

	Acct. No.	Actuals 2011	Prior YTD 11/30/11	Current YTD 11/30/12	Budget 2012	Balance of Budget	% Used 2012
ADMISSIONS TO GROUNDS							
Gate Admissions	41010	343,907	343,907	328,390	342,000	13,610	96%
Discount Fair Admission	41020	29,390	29,390	42,945	40,000	(2,945)	107%
TOTAL ADMISSION TO GROUNDS	41000	373,297	373,297	371,335	382,000	10,665	97%
INDUSTRIAL & COMMERCIAL SPACE							
Commercial Space Revenue	41500	-	-	-	-	-	0%
Outside Commercial Space	41510	38,830	37,530	38,505	37,500	(1,005)	103%
Inside Commercial Space	41520	1,650	1,650	1,350	1,500	150	90%
TOTAL INDUSTRIAL & COMMERCIAL SPACE	41500	40,480	39,180	39,855	39,000	(855)	102%
CONCESSION REVENUE							
Carnival	42100	62,365	62,365	66,702	63,000	(3,702)	106%
Carnival - Pre-Sale	42110	6,786	6,786	5,816	5,000	(816)	116%
Carvinal - Pre-Sale - POP	42120	-	-	-	-	-	0%
Food Concessions	42200	124,010	124,010	121,100	120,000	(1,100)	101%
Non-Food Concessions	42300	2,472	2,472	5,540	2,000	(3,540)	277%
Percentage - Fair Alcohol	42310	16,319	18,795	31,309	17,500	(13,809)	179%
TOTAL CONCESSION REVENUE	42000	211,952	214,428	230,467	207,500	(22,967)	111%
EXHIBIT REVENUE							
Entry Fees	43100	15,325	15,325	14,215	15,000	786	95%
Donated & Sponsored Awards	43200	-	-	150	-	(150)	0%
Cash Sponsorship	43210	-	-	1,000	-	(1,000)	0%
Trophy / Ribbon Sponsorship	43220	-	-	90	-	(90)	0%
Advertising Premium Book	43300	-	-	-	-	-	0%
Other - Depart Expense Ck Credit	43400	-	-	-	-	-	0%
TOTAL EXHIBIT REVENUE	43000	15,325	15,325	15,455	15,000	(455)	103%
HORSE SHOW							
Entry Fees Horse Show	44200	11,930	11,930	59,803	13,000	(46,803)	460%
Horse Show Sponsor	44300	-	-	8,942	-	(8,942)	0%
Cash Sponsorship	44310	-	-	235	-	(235)	0%
Horse Stall Fees	44400	2,075	2,075	1,900	2,000	100	95%
Other - Horse Show Sponsor	44600	-	-	-	-	-	0%
TOTAL HORSE SHOW REVENUE	44000	14,005	14,005	70,880	15,000	(55,880)	473%

Detail of Revenues

14TH DAA, SANTA CRUZ COUNTY FAIR

	Acct. No.	Actuals 2011	Prior YTD 11/30/11	Current YTD 11/30/12	Budget 2012	Balance of Budget	% Used 2012
MISCELLANEOUS FAIR REVENUE: (without Jr Livestock Auction)							
Parking Lot	47100	69,169	68,921	69,993	70,000	7	100%
Utility Fee Reimbursement	47300	60	60	20	500	480	4%
Stall Fees - Fairtime	47500	-	-	475	-	(475)	0%
Camp Parking	47700	2,345	1,745	3,465	-	(3,465)	0%
Fair Camping	47710	6,290	6,290	10,185	7,500	(2,685)	136%
Other - Fairtime Revenue	47800	2,093	1,483	171	1,500	1,329	11%
Souvenirs/merchandise	47810	-	-	7,621	-	(7,621)	0%
Service Fees	47820	(4)	(4)	-	-	-	0%
Sponsorships	47900	-	-	-	12,000	12,000	0%
Fair Sponsorships	47910	6,041	6,041	24,959	-	(24,959)	0%
Fairtime Donation	47940	-	-	133	-	(133)	0%
Fair Sponsorship - Friends of the Fair	47950	-	-	20,672	-	(20,672)	0%
Livestock Awards Donations	47960	-	-	(1,013)	-	1,013	0%
TOTAL MISCELLANEOUS FAIR	47000	85,993	84,535	136,681	91,500	(45,181)	149%
INTERIM REVENUE							
Building Rentals	48100	-	-	-	115,000	115,000	0%
Rental - Rodgers House	48101	903	553	263	-	(263)	0%
Rental - Crosetti Building	48110	56,898	51,848	34,286	-	(34,286)	0%
Rental - Harvest Building	48120	50,698	42,248	62,858	-	(62,858)	0%
Rental - Arts Building	48130	10,446	9,396	10,950	-	(10,950)	0%
Rental - Grange	48140	1,350	600	1,250	-	(1,250)	0%
Rental - Amphitheater	48200	700	500	200	315,000	314,800	0%
Rental - Horse Shows	48210	86,955	70,005	23,022	-	(23,022)	0%
Rental - Trailer Rally	48220	1,325	1,325	750	-	(750)	0%
Rental - Picnic	48230	-	-	-	-	-	0%
Rental - Auto Races	48250	60,000	60,000	60,800	-	(60,800)	0%
Rental - Other Grounds	48260	106,441	97,679	61,743	-	(61,743)	0%
Rental - Equipment	48300	512	512	2,941	1,500	(1,441)	196%
Concession Revenue - Interim	48400	400	400	824	2,000	1,176	41%
S CCF Heritage Foundation	48410	-	-	1,020	-	(1,020)	0%
Interim Parking Revenue	48600	90,044	90,044	1,550	25,000	23,450	6%
Other Interim Revenue	48700	-	-	-	4,000	4,000	0%
Grounds Concession %	48710	-	-	-	-	-	0%
Staff Labor	48720	150	150	1,070	-	(1,070)	0%
CFSA Unemployment Reimbursement	48730	-	-	-	-	-	0%
Other Misc Non-Fair Revenue	48740	-	-	200	-	(200)	0%
Sound System Rental	48750	-	-	450	-	(450)	0%
TOTAL INTERIM REVENUE	48000	466,821	425,259	264,177	462,500	198,323	57%
TOTAL PRIOR YEAR REVENUE ADJ	49000	14,719	(910)	1,407	-	(1,407)	0%
OTHER OPERATING REVENUE							
Interest Earnings	49510	1,120	704	165	1,000	835	16%
Discounts	49520	-	-	-	-	-	0%
Crosetti Kitchen - MBDT	49530	-	-	-	1,000	1,000	0%
Other	49540	2,076	1,844	3,988	3,000	(988)	133%
TOTAL OTHER OPERATING REVENUE	49500	3,196	2,548	4,153	5,000	848	83%

Detail of Expenditures

14TH DAA, SANTA CRUZ COUNTY FAIR

	Acct. No.	Actuals 2011	Prior YTD 11/30/11	Current YTD 11/30/12	Budget 2012	Balance of Budget	% Used 2012
ADMINISTRATION EXPENSE							
Salaries & Wages - Perm Emp Adm	50100	89,562	88,113	-	-	-	0%
Salaries & Wages - Temp Emp Adm	50200	65,832	64,975	18,866	26,000	7,134	73%
Benefits - Admin	50300	-	-	-	-	-	0%
Employee Benefits - Admin	50310	18,713	18,187	627	-	(627)	0%
Employee Payroll Taxes - Admin	50320	9,879	9,154	330	1,820	1,490	18%
Workman's Comp. Insurance	50330	12,020	9,754	1,173	250	(923)	469%
Compensated Leave Expense	50340	(6,509)	(4,351)	765	2,020	1,255	38%
Professional Services (Contractual)	50400	135,135	124,868	20,814	40,000	19,186	52%
Professional Svcs - Wtr/Copier	50410	5,930	5,252	2,233	-	(2,233)	0%
Director Expense	50500	2,492	2,492	-	-	-	0%
Travel / Training Expense	50600	465	465	-	2,000	2,000	0%
Mgmt Travel / Training Expense	50610	3,401	3,401	-	-	-	0%
Employee Travel / Training Expense	50620	69	69	-	-	-	0%
Other Travel / Training Expense	50630	629	629	-	-	-	0%
Office Supplies & Expense	50700	28,265	27,331	7,317	22,000	14,683	33%
Bank Service Charge	50710	20	20	-	-	-	0%
Telephone & Postage	50800	-	-	-	17,000	17,000	0%
Telephone	50810	12,588	12,661	6,324	-	(6,324)	0%
Postage	50820	5,498	5,146	4,248	-	(4,248)	0%
Dues & Subscriptions	50900	4,217	4,042	2,508	5,000	2,493	50%
Insurance	51000	33,096	30,466	30,316	35,000	4,684	87%
Other Misc Admin Expense	51100	13,174	12,809	11,613	8,500	(3,113)	137%
Licenses & Permits	51101	-	-	1,740	-	(1,740)	0%
Unemployment Insurance	51200	7,055	2,322	16,561	1,300	(15,261)	1274%
Audit Cost	51300	-	-	-	15,000	15,000	0%
Current year - Bad Debt Expense	51400	-	-	-	8,500	8,500	0%
TOTAL ADMINISTRATION EXPENSE	50000	441,532	417,805	125,435	184,390	58,955	68%
MAINTENANCE & GENERAL OPERATIONS							
Salaries & Wages - Perm Emp Main	52100	41,969	38,464	43,927	42,000	(1,927)	105%
Salaries & Wages - Temp Emp Main	52200	184,150	183,550	91,432	90,000	(1,432)	102%
Employee Benefits Maint	52210	21,813	20,170	23,900	11,380	(12,520)	210%
Payroll Taxes Maint	52220	6,616	6,347	5,332	9,200	3,868	58%
Workman's Comp Insurance	52230	16,902	14,334	8,740	420	(8,320)	2081%
Professional Svcs - Interim Security	52300	21,419	24,156	(3,238)	20,000	23,238	-16%
Professional Svcs - Well Service	52310	5,424	4,176	13,154	-	(13,154)	0%
Rental - Maintenance Equipment	52500	-	-	-	5,000	5,000	0%
Rental - Other Equipment	52510	1,859	1,859	-	-	-	0%
Temp Electrical Work	52700	-	-	-	20,000	20,000	0%
Light, Heat, Water and Power	52800	-	-	(181)	92,000	92,181	0%
Sewer Fees	52810	14,071	12,238	10,078	-	(10,078)	0%
Electricity	52820	64,980	62,345	58,998	-	(58,998)	0%
Gas	52830	3,087	2,667	4,284	-	(4,284)	0%
Maintenance of Equipment	52900	23,868	23,720	13,566	25,000	11,434	54%
Fuel	52910	12,621	12,557	8,888	-	(8,888)	0%
Maintenance of Bldgs & Grounds	53000	-	-	-	50,000	50,000	0%
Crosetti Building	53010	2,143	2,143	275	-	(275)	0%
Harvest Building	53020	527	527	1,473	-	(1,473)	0%
Arts Building	53030	-	-	-	-	-	0%
Nextel / TriWireless	53040	-	-	-	-	-	0%
First Alarm Service	53050	-	-	-	-	-	0%
General Grounds	53060	69,004	66,499	47,263	-	(47,263)	0%
Miscellaneous Buildings	53070	33,122	30,710	3,354	-	(3,354)	0%
Restrooms	53080	541	541	437	-	(437)	0%
Horse Show Area	53090	3,484	3,484	9,239	-	(9,239)	0%
Trash Removal / Cleanup, Nonfair	53100	24,512	23,158	24,616	28,000	3,384	88%
Other Maintenance Expense	53200	9,309	9,309	776	22,000	21,224	4%
Special Repairs & Maintenance	53300	98,793	90,709	2,725	35,000	32,275	8%
Rodgers House	53310	120	120	-	-	-	0%
Fairs 2000 Expense	53400	-	-	-	-	-	0%
TOTAL MAINTENANCE EXPENSE	52000	660,333	633,785	369,038	450,000	80,962	82%

Detail of Expenditures

14TH DAA, SANTA CRUZ COUNTY FAIR

	Acct. No.	Actuals 2011	Prior YTD 11/30/11	Current YTD 11/30/12	Budget 2012	Balance of Budget	% Used 2012
PUBLICITY EXPENSE							
Professional Services - Media	54200	11,681	11,430	1,196	15,000	13,804	8%
Supplies & Expense	54300	248	248	-	500	500	0%
Advertising	54400	101,301	97,732	73,447	78,000	4,553	94%
Promotional Expense	54500	4,188	4,188	2,322	2,000	(322)	116%
Public Relation Expense	54600	605	605	-	1,200	1,200	0%
Pre-Fair Expense	54700	-	-	-	-	-	0%
Other - Flags, Banners, Posters	54800	5,162	5,162	-	-	-	0%
TOTAL PUBLICITY EXPENSE	54000	123,185	119,366	76,964	96,700	19,736	80%
ATTENDANCE OPERATIONS							
Salaries & Wages - Permanent	56100	-	-	-	-	-	0%
Salaries & Wages - Temporary	56101	4,871	4,871	5,984	17,000	11,017	35%
Employee Benefits	56110	-	-	-	-	-	0%
Payroll Taxes	56120	71	71	95	200	105	47%
Workman's Comp Insurance	56130	339	292	393	1,000	607	39%
Professional Services	56200	67,962	60,476	23,542	95,000	71,458	25%
Admission Helper / Contractual	56210	-	-	4,800	-	(4,800)	0%
Fairtime Security	56220	-	-	39,936	-	(39,936)	0%
Fairtime Security - Livestock	56225	-	-	(418)	-	418	0%
Interim Security	56230	-	-	8,079	-	(8,079)	0%
Fairtime Sheriff	56240	-	-	13,931	-	(13,931)	0%
Interim Sheriff	56250	-	-	6,550	-	(6,550)	0%
Supplies & Expense	56300	18,724	15,115	11,041	15,000	3,959	74%
Other	56400	530	530	535	300	(235)	178%
TOTAL ATTENDANCE OPERATIONS	56000	92,495	81,355	114,467	128,500	14,033	89%
MISCELLANEOUS FAIR EXPENSE							
Miscellaneous Fair	57000	1,921	1,921	4,870	-	(4,870)	0%
Parking Lot	57100	-	-	-	-	-	0%
Salaries & Wages - Perm, Parking Lot	57101	9,198	9,198	10,059	-	(10,059)	0%
Salaries & Wages - Temp, Parking Lot	57102	-	-	-	10,000	10,000	0%
Parking Lot Salaries	57110	-	-	-	-	-	0%
Fair Parkers / Contractual	57120	-	-	-	-	-	0%
Program Expense, Parking, Contractual	57200	534	534	-	5,000	5,000	0%
Exhibit Guide	57400	7,138	7,138	6,894	6,000	(894)	115%
Parking Lot Expense Fairtime	57700	919	919	21	-	(21)	0%
Other	57800	2,316	2,316	-	1,000	1,000	0%
Trash Removal	57810	-	-	-	-	-	0%
Fair Phones	57820	-	-	-	-	-	0%
Other, Miscellaneous	57830	982	-	1,449	-	(1,449)	0%
Commerical / Concession Exhibits	57900	4,232	4,232	-	-	-	0%
TOTAL MISCELLANEOUS FAIR	57000	27,240	26,258	23,293	22,000	(1,293)	106%

Detail of Expenditures

14TH DAA, SANTA CRUZ COUNTY FAIR

	Acct. No.	Actuals 2011	Prior YTD 11/30/11	Current YTD 11/30/12	Budget 2012	Balance of Budget	% Used 2012
PREMIUM EXPENSE (Excluding Horse Show)							
Cash Awards	58100	19,769	19,671	18,731	22,000	3,269	85%
Trophies / Ribbons / Medals	58200	1,226	1,226	-	2,000	2,000	0%
Sponsored Cash Awards	58300	-	-	-	-	-	0%
Sponsored Trophies / Ribbons	58400	-	-	34	-	(34)	0%
Junior Fairboard Expenses	58500	-	-	-	-	-	0%
TOTAL PREMIUM EXPENSE	58000	20,995	20,897	18,765	24,000	5,235	78%
EXHIBIT EXPENSE							
Salaries & Wages - Permanent	63100	46,479	44,791	36,269	37,000	731	98%
Salaries & Wages - Temporary	63101	10,028	10,028	-	-	-	0%
Employee Benefits	63110	21,327	19,119	20,646	18,150	(2,496)	114%
Payroll Taxes	63120	4,795	4,590	2,323	-	(2,323)	0%
Workman's Comp. Insurance	63130	3,233	2,601	2,137	350	(1,767)	611%
Judges	63200	9,351	9,697	12,737	10,000	(2,737)	127%
Professional Svcs - Dept Contracts	63300	34,678	33,928	21,938	22,000	63	100%
Supplies & Expense	63400	15,142	15,142	16,509	9,000	(7,509)	183%
Rabbit Dept / JFB Expense	63410	65	65	-	-	-	0%
Livestock Dept Expense	63420	(82)	(82)	118	-	(118)	0%
Livestock Photography	63425	-	-	-	-	-	0%
Ag Hort Expense	63430	-	-	-	-	-	0%
Home Arts Expense	63440	-	-	(50)	-	50	0%
Youth / Technology Expenses	63450	-	-	74	-	(74)	0%
Photography Expense	63460	-	-	-	-	-	0%
Fine Arts / Poetry Expenses	63470	-	-	(3,000)	-	3,000	0%
Home Brew Expense	63480	-	-	-	-	-	0%
Floriculture Expense	63490	248	-	-	-	-	0%
Poultry Expense	63500	497	497	300	15,000	14,700	2%
Ag Education / Amateur Wine Expense	63510	-	-	-	-	-	0%
Yesterday's Farm	63520	-	-	-	-	-	0%
Carcass Contests	63530	2,933	1,745	-	-	-	0%
Hobbies & Collectibles Expense	63540	-	-	-	-	-	0%
Decorations for Exhibits	63600	-	-	-	2,000	2,000	0%
Tent & Booth Rental Exhibits	63650	18,545	18,545	17,272	-	(17,272)	0%
Bug Barn	63670	-	-	-	-	-	0%
Other - Admin Tickets, Taffeta	63700	-	-	-	-	-	0%
TOTAL EXHIBIT EXPENSE	63000	167,239	160,666	127,273	113,500	(13,773)	112%
HORSE SHOW EXPENSE (Excluding Premiums)							
Judges	64200	3,647	3,647	754	3,000	2,246	25%
Professional Svcs - Horse Show Coordinat	64300	938	938	1,557	4,000	2,443	39%
Supplies & Expense	64400	16,792	16,792	28,209	4,000	(24,209)	705%
Cattle Fees	64500	1,897	3,793	7,910	-	(7,910)	0%
Fair, Horse Show Awards	64600	2,200	2,200	(35)	1,500	1,535	-2%
Trophies, Medals, Ribbons	64720	-	-	841	-	(841)	0%
TOTAL HORSE SHOW EXPENSE	64000	25,473	27,370	39,236	12,500	(26,736)	314%

Detail of Expenditures

14TH DAA, SANTA CRUZ COUNTY FAIR

	Acct. No.	Actuals 2011	Prior YTD 11/30/11	Current YTD 11/30/12	Budget 2012	Balance of Budget	% Used 2012
FAIR ENTERTAINMENT EXPENSE							
Salaries & Wages	66100	-	-	-	-	-	0%
Employee Benefits	66110	-	-	-	-	-	0%
Payroll Taxes	66120	-	-	-	-	-	0%
Workman's Comp. Insurance	66130	-	-	-	-	-	0%
Professional Services	66200	11,000	11,000	11,000	15,000	4,000	73%
Entertainment Helpers / Fair	66210	-	-	-	-	-	0%
Supplies & Expense	66300	8,436	8,436	8,726	2,000	(6,726)	436%
Ground Entertainment	66500	59,531	59,531	48,103	50,000	1,897	96%
Amphitheater Entertainment	66600	34,805	34,805	23,730	30,000	6,270	79%
Other - Sound/Lights, Radios	66700	22,465	22,465	18,910	15,000	(3,910)	126%
TOTAL FAIRTIME ATTRACTIONS	66000	136,237	136,237	110,469	112,000	1,531	99%
EQUIPMENT EXPENSE (LIST)							
Non Capitalized(cost less than \$5000 and life less than one year)							
Equipment Expense - Operating		-	-	-	5,000	5,000	0%
TOTAL EQUIPMENT EXPENSE	72300	-	-	-	5,000	5,000	0%
PRIOR YEAR OPERATING EXPENSE ADJUSTMENT							
Prior Year Expense Adjustment	80010	5,402	1,326	15,172	(12,000)	(27,172)	-126%
Bad Debt Expense	80020	-	-	1,004	-	(1,004)	0%
Prior Year Depreciation Expense	80020	-	-	-	-	-	0%
General Expense Adjustment	81010	-	-	-	-	-	0%
PRIOR YEAR OPERATING EXPENSE	80000	5,402	1,326	16,175	(12,000)	(28,175)	-135%
CASH SHORTAGES & OVERAGES							
Cash Shortage / Overage - Gates	85100	266	266	(66)	-	66	0%
Cash Shortage / Overage - Souvenirs	85200	-	-	-	-	-	0%
CASH (OVER)/UNDER	85000	266	266	(66)	-	66	0%
DEPRECIATION EXPENSE							
Depreciation Expense	90000	127,260	101,430	101,809	122,000	20,191	83%
TOTAL DEPRECIATION EXPENSE	90000	127,260	101,430	101,809	122,000	20,191	83%
CAPITAL EXPENDITURE (LIST)							
Capital Expenditure - Land	91100	-	-	-	-	-	0%
Capital Expenditure - Buildings	91200	-	-	-	-	-	0%
Capital Expenditure - Equipment	91300	-	-	-	-	-	0%
Prior year Expense Adjustment	91400	-	-	-	-	-	0%
TOTAL CAPITAL EXPENDITURES	91000	-	-	-	-	-	0%
OTHER OPERATING EXPENSES							
Expenditure - Master Plan	93500	18,420	15,025	-	-	-	0%
Other	94500	-	-	-	-	-	0%
TOTAL OTHER OPERATING EXPENSES	94500	18,420	15,025	-	-	-	0%

Statement of Operations - Junior Livestock Auction

14TH DAA, SANTA CRUZ COUNTY FAIR

	Acct. No.	Actuals 2011	Prior YTD 11/30/11	Current YTD 11/30/12	Budget 2012	Balance of Budget	% Used 2012
RESOURCES, JANUARY 1:	25100	21,445	29,393	31,470			
AUCTION REVENUES:							
JLA - Livestock Auction	47600	-	-	-	-	-	0%
JLA - Percentage from Auction	47610	14,790	14,790	17,595	-	(17,595)	0%
JLA - Sponsorship	47620	-	-	2,600	-	(2,600)	0%
JLA - Advertising Sales	47630	-	-	-	-	-	0%
JLA - Reimbursements	47640	-	-	-	-	-	0%
JLA - Prior Year Revenue Adjustment	47650	80	-	-	-	-	0%
JLA - Other	47660	5,500	5,206	7,164	-	(7,164)	0%
TOTAL REVENUES	47600	20,370	19,996	27,359	-	(27,359)	0%
TOTAL RESOURCES AVAILABLE		41,815	49,390	58,830			
AUCTION EXPENDITURES:							
JLA - Junior Livestock Auction	57600	-	-	-	-	-	0%
JLA - Payments to Sellers	57610	-	-	-	-	-	0%
JLA - BBQ, Lunch, Dinner	57620	727	727	-	-	-	0%
JLA - Labor Costs	57630	2,038	2,788	750	-	(750)	0%
JLA - Supplies & Expenses	57640	36,139	27,067	16,160	-	(16,160)	0%
JLA - Publicity	57650	-	-	-	-	-	0%
JLA - Leases and/or Rentals	57660	-	-	-	-	-	0%
JLA - Fuel & Utilities	57670	-	-	-	-	-	0%
JLA - Other	57680	-	-	-	-	-	0%
JLA - Prior Year Expense Adjustment	57690	(25)	(25)	424	-	(424)	0%
TOTAL EXPENDITURES	57600	38,879	30,557	17,334	-	(17,334)	0%
RESOURCES, DECEMBER 31:	25100	2,936	18,833	41,495			
NET EFFECT		(18,509)	(10,560)	10,025			

Statement of Operations - Projects

14TH DAA, SANTA CRUZ COUNTY FAIR

	Acct. No.	Actuals 2011	Prior YTD 11/30/11	Current YTD 11/30/12
REVENUES:				
Fairs 2000 Funding	31300	-	-	-
Outside Funding for Capital Assets	31700	5,839	-	564
Other F&E Project Funds	31800	-	8,177	-
Capital Project Revenue - CCA Projects	31900	5,000	-	-
TOTAL REVENUES		10,839	8,177	564
TOTAL RESOURCES AVAILABLE				
		10,839	8,177	564
EXPENSES:				
Capital Expenditure - Land	91100	-	-	-
Capital Expenditure - Buildings	91200	-	-	-
Capital Expenditure - Equipment	91300	-	-	-
Prior year Expense Adjustment	91400	-	-	-
Expenditure - F&E Land	92100	-	-	-
Expenditure - F&E Buildings & Improv	92200	10,839	-	-
Expenditure - F&E Equipment	92300	-	-	-
Expenditure - F&E Repairs Mtc	92300	-	-	-
Expenditure - F&E Other	92300	-	-	-
Expenditure - CFSA Land	92300	-	-	-
Expenditure - CFSA Bldg & Grnds	93200	-	-	-
Expenditure - CFSA Equipment	93200	-	-	-
Expenditure - CFSA/CCA Other	93400	-	-	-
TOTAL EXPENDITURES		10,839	-	-
RESOURCES, DECEMBER 31:				
	29200	-	8,177	564
NET EFFECT				
		-	8,177	564

14TH DAA, SANTA CRUZ COUNTY FAIR

	Actual Jan-12	Actual Feb-12	Actual Mar-12	Actual Apr-12	Actual May-12	Actual Jun-12	Actual Jul-12	Actual Aug-12	Actual Sep-12	Actual Oct-12	Actual Nov-12	Actual Dec-12	TOTAL 2012
BEGINNING RESERVE	2,128,143	2,109,980	2,079,110	2,084,657	2,090,320	2,055,425	2,078,604	2,028,815	2,024,489	2,292,922	2,281,570	2,202,847	2,128,143
STATE ALLOCATION:	-	-	-	-	-	-	-	-	-	-	-	-	-
OTHER:	-	-	-	-	2,813	52,000	-	8,341	-	-	-	-	63,154
OPERATING REVENUES:													
Admissions	-	-	-	-	-	-	-	-	355,928	15,408	-	5,146	376,481
Commercial Space	-	-	-	-	-	-	-	550	40,380	-	(1,075)	-	39,855
Concessions	-	-	-	-	-	-	-	-	226,817	6,024	(2,375)	2,233	232,699
Exhibits	-	-	-	-	-	-	-	3,779	11,691	-	(15)	-	15,455
Horse Show	20	-	-	-	-	-	-	42,245	25,760	2,680	175	-	70,880
Miscellaneous Fair	205	50	900	15,000	(55)	(650)	8,500	9,957	98,550	5,930	(1,706)	-	136,681
Interim Revenue	16,798	17,221	37,508	31,129	20,764	30,859	30,371	24,853	14,928	22,477	17,268	9,159	273,336
Prior Year Revenue Adjustment	(950)	(200)	800	-	5	-	-	1,732	-	-	-	1,200	2,607
Other Operating Revenue	80	-	-	540	678	66	287	1,147	49	1,296	10	-	4,153
TOTAL OPERATING REVENUES	16,153	17,071	39,208	46,669	21,392	30,275	39,157	84,282	774,103	53,815	12,282	17,737	1,152,146

	Actual Jan-12	Actual Feb-12	Actual Mar-12	Actual Apr-12	Actual May-12	Actual Jun-12	Actual Jul-12	Actual Aug-12	Actual Sep-12	Actual Oct-12	Actual Nov-12	Actual Dec-12	TOTAL 2012
TOTAL AVAILABLE FUNDS	2,144,296	2,127,051	2,118,318	2,131,326	2,114,525	2,137,700	2,117,761	2,121,439	2,798,592	2,346,737	2,293,852	2,220,584	3,343,443
OPERATING EXPENDITURES:													
Administrative Expenses	5,335	6,675	5,468	3,149	17,698	4,443	13,680	11,099	20,706	14,702	22,279	5,087	130,522
Maintenance Expenses	14,356	25,355	10,513	22,521	19,367	39,393	37,457	48,262	100,534	27,845	23,435	11,626	380,664
Publicity	-	98	96	350	-	-	7,761	5,771	50,014	34	12,840	4,725	81,689
Attendance	(879)	2,268	(3,401)	90	4,080	546	5,106	6,779	91,345	6,040	2,493	1,975	116,442
Miscellaneous Fair Expenses	-	-	-	-	6,894	-	-	1,400	12,361	1,188	1,449	(1,188)	22,105
Premiums	-	-	-	-	-	-	-	-	16,606	2,160	-	-	18,765
Exhibits	5,739	5,401	5,401	5,296	5,390	5,483	15,417	10,512	59,379	3,782	5,472	4,974	132,247
Horse Show	(5)	-	6	-	-	-	226	1,041	36,146	154	1,668	-	39,236
Fair Entertainment	-	-	-	-	-	-	-	1,066	109,403	-	-	-	110,469
Equipment Expense - Operating	-	-	-	-	-	-	-	-	-	-	-	-	-
Prior Year	315	(1,111)	6,328	345	(3,585)	(25)	22	1,765	-	8	12,114	-	16,175
Cash Shortage/Over	-	(1)	(5)	-	-	(80)	20	(1)	(80)	-	-	-	(66)
Depreciation Expense	9,255	9,255	9,255	9,255	9,255	9,255	9,255	9,255	9,255	9,255	9,255	9,255	111,064
Capital Expenditures	-	-	-	-	-	-	-	-	-	-	-	-	-
Other	-	-	-	-	-	-	-	-	-	-	-	-	-
TOTAL EXPENDITURES	34,317	47,940	33,662	41,006	59,100	59,097	88,945	96,930	505,670	65,167	91,005	36,454	1,159,313

ENDING RESERVE	2,109,980	2,079,110	2,084,657	2,090,320	2,055,425	2,078,604	2,028,815	2,024,489	2,292,922	2,281,570	2,202,847	2,184,130	2,184,130
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