

SANTA CRUZ COUNTY FAIR, 14TH DAA
BALANCE SHEET
February 29, 2016

| | 2016 | 2015 |
|-----------------------------|------------------|------------------|
| ASSETS | | |
| Current Assets | | |
| Cash | 329,352 | 106,999 |
| Junior Livestock Cash | 30,710 | 29,642 |
| Restricted Cash | - | - |
| Accounts Receivable | 7,043 | 43,451 |
| JLA Accounts Receivable | 6,995 | 2,259 |
| Deferred Charges | 77 | 75 |
| Total Current Assets | 374,178 | 182,425 |
| Fixed Assets | | |
| Construction In Progress | 207,229 | 100,405 |
| Land | 8,500 | 8,500 |
| Buildings & Improvements | 1,775,119 | 1,802,200 |
| Equipments | - | - |
| Total Fixed Assets | 1,990,848 | 1,911,105 |
| TOTAL ASSETS | 2,365,026 | 2,093,530 |

LIABILITIES & RETAINED EARNINGS

| | | |
|--|------------------|------------------|
| Liabilities | | |
| Fees Collected | 1,360 | 120 |
| Accounts Payable | 28,116 | 14,670 |
| JLA Accounts Payable | - | - |
| Payroll Liabilities | 16,462 | 11,826 |
| Other Liabilities | - | - |
| Deferred Income | 20,940 | 36,930 |
| Damage Deposits | 13,620 | 6,308 |
| Leave Liability | 3,870 | 3,292 |
| Worker's Compensation | (2,142) | (2,835) |
| Long Term Debt | 25,000 | 15,000 |
| JLA Consignment | - | 1,230 |
| Trust Liability - Ocean Speedway | - | - |
| Total Liabilities | 107,225 | 86,541 |
| Retained Earnings | | |
| Net Reserve for Capital Assets | 1,943,931 | - |
| Net Reserve for Operation | 296,810 | 2,011,435 |
| Net Reserve for JLA | 37,025 | 31,534 |
| State Allocation | - | - |
| Capital Project Funds | 25,700 | 2,497 |
| Other Funds used for Operations | 215 | 12,855 |
| Operation Net Income | (45,510) | (51,119) |
| JLA Net Income | (370) | (213) |
| Total Retained Earnings | 2,257,801 | 2,006,989 |
| TOTAL LIABILITIES & RETAINED EARNINGS | 2,365,026 | 2,093,530 |

14TH DAA, SANTA CRUZ COUNTY FAIR
STATEMENT OF OPERATIONS
February 29, 2016

| Account Description | Acct No. | Actuals 2015 | Prior YTD 2/28/15 | Current YTD 2/29/16 | Budget 2016 | Balance of Budget | % Used 2016 |
|---|----------|------------------|----------------------|------------------------|------------------|----------------------|----------------|
| OPERATING REVENUES: | | | | | | | |
| Admission Revenue | ADMIS | 503,577 | 2,104 | - | 490,000 | 490,000 | 0% |
| Commercial Space Revenue | COMSP | 44,073 | 275 | - | 45,000 | 45,000 | 0% |
| Concession Revenue | CONCE | 255,706 | - | 2,315 | 258,000 | 255,685 | 1% |
| Exhibit Revenue | EXREV | 9,693 | 50 | - | 10,000 | 10,000 | 0% |
| Horse Show Revenue | HSREV | 32,499 | 325 | 310 | 30,000 | 29,690 | 1% |
| Miscellaneous Fair Revenue | MFREV | 120,262 | 598 | 5,000 | 145,000 | 140,000 | 3% |
| Interim Revenue | INTRE | 649,617 | 75,690 | 88,698 | 620,000 | 531,302 | 14% |
| Prior Year Revenue | PYREV | 4,932 | 25,480 | - | 3,000 | 3,000 | 0% |
| Other Operating Revenue | OTHRE | 2,908 | 36 | 449 | 3,000 | 2,551 | 15% |
| | | 1,623,266 | 104,557 | 96,771 | 1,604,000 | 1,507,229 | 6% |
| OPERATING EXPENDITURES: | | | | | | | |
| Administration Expense | ADEXP | 368,966 | 47,942 | 59,539 | 382,200 | 322,661 | 16% |
| Maintenance Expense | MNEXP | 547,150 | 56,952 | 56,051 | 532,000 | 475,949 | 11% |
| Utility Expense | PBEXP | 101,906 | 598 | 973 | 110,000 | 109,027 | 1% |
| Dance Expense | ATEXP | 102,480 | - | 1,775 | 98,000 | 96,225 | 2% |
| Miscellaneous Fair Expense | MFEXP | 41,094 | - | 1,146 | 41,000 | 39,854 | 3% |
| Premium Expense | PREXP | 16,665 | - | - | 17,000 | 17,000 | 0% |
| Horse Show Expense | HSEXP | 18,118 | - | - | 18,000 | 18,000 | 0% |
| Exhibit Expense | EXEXP | 74,952 | 267 | 27 | 75,000 | 74,973 | 0% |
| Entertainment Expense | ETEXP | 134,860 | - | - | 130,000 | 130,000 | 0% |
| Interim Expense | INTEX | 57,546 | 7,738 | 4,131 | 58,000 | 53,869 | 7% |
| Equipment Expense - Operating | 87500 | 10,188 | - | - | - | - | 0% |
| Prior Year Expense | PYEXP | 25,577 | 24,013 | - | 5,000 | 5,000 | 0% |
| Cash Shortage / Overage - Gates | 85100 | 46 | - | - | - | - | 0% |
| | | 1,499,547 | 137,510 | 123,642 | 1,466,200 | 1,342,558 | 8% |
| Net Operating Profit/Loss Before Depn | | 123,720 | (32,953) | (26,871) | 137,800 | 164,671 | -19% |
| Depreciation Expense | 90000 | 111,837 | 18,166 | 18,639 | 111,000 | 92,361 | 17% |
| Net Operating Profit/Loss After Depn | | 11,883 | (51,119) | (45,510) | 26,800 | 72,310 | -170% |
| State Allocations - F&E | 31200 | 30,000 | - | - | - | - | 0% |
| Other Funds used for Operations | 34000 | 58,430 | 215 | 215 | - | (215) | 0% |
| Net Profit/Loss Before Depre w/ Allocation | | 212,149 | (32,738) | (26,656) | 137,800 | 164,456 | -19% |
| Net Profit/Loss After Depre w/ Allocation | | 100,313 | (50,904) | (45,295) | 26,800 | 72,095 | -169% |

Santa Cruz County Fair, 14th DAA

Detail of Revenues

| Account Description | Acct. No. | Actuals 2015 | Prior YTD 2015 | Current YTD 2,016.00 | Budget 2,016.00 | Balance of Budget | % Used 2016 |
|--|-------------------|-----------------|-------------------|-------------------------|--------------------|----------------------|----------------|
| ADMISSIONS TO GROUNDS | | | | | | | |
| Gate Admissions | 40000-00-000-1000 | 473,871 | 0 | 0 | 465,000 | 465,000 | 0% |
| Discount Fair Admissions | DISAD | 29,706 | 2,104 | 0 | 25,000 | 25,000 | 0% |
| TOTAL ADMISSION TO GROUNDS | | 503,577 | 2,104 | 0 | 490,000 | 490,000 | 0% |
| INDUSTRIAL & COMMERCIAL SPACE | | | | | | | |
| Outside Commercial Space | 41010-00-000-1000 | 39,053 | 275 | 0 | 40,000 | 40,000 | 0% |
| Inside Commercial Space | 41020-00-000-1000 | 5,020 | 0 | 0 | 5,000 | 5,000 | 0% |
| TOTAL INDUSTRIAL & COMMERCIAL SPACE | | 44,073 | 275 | 0 | 45,000 | 45,000 | 0% |
| CONCESSION REVENUE | | | | | | | |
| Carnival | 40500-00-000-1000 | 89,977 | 0 | 0 | 90,000 | 90,000 | 0% |
| Carnival Pre-Sale | 40510-00-000-1000 | 1,620 | 0 | 0 | 1,500 | 1,500 | 0% |
| Carnival Pre-Sale POP | 40520-00-000-1000 | 0 | 0 | 0 | 0 | 0 | 0% |
| Food Concession | 42100-00-000-1000 | 135,425 | 0 | 2,315 | 138,000 | 135,685 | 2% |
| Non-Food Concession | 42200-00-000-1000 | 28,684 | 0 | 0 | 3,500 | 3,500 | 0% |
| Alcohol Concession | 42300-00-000-1000 | 0 | 0 | 0 | 25,000 | 25,000 | 0% |
| TOTAL CONCESSION REVENUE | | 255,706 | 0 | 2,315 | 258,000 | 255,685 | 1% |
| EXHIBIT REVENUE | | | | | | | |
| Entry Fees | ENTRY | 5,127 | 0 | 0 | 5,000 | 5,000 | 0% |
| Donated & Sponsored Awards | 43100-80-000-1000 | 1,000 | 0 | 0 | 1,000 | 1,000 | 0% |
| Advertising Premium Book | 43200-80-000-1000 | 0 | 0 | 0 | 0 | 0 | 0% |
| Other Misc Revenue | 48700-80-000-1000 | 3,516 | 0 | 0 | 1,500 | 1,500 | 0% |
| Sponsorship - Trophies & Ribbons | 48800-80-000-1000 | 50 | 50 | 0 | 2,500 | 2,500 | 0% |
| Sponsorship - Legos | 48800-80-000-1415 | 0 | 0 | 0 | 0 | 0 | 0% |
| TOTAL EXHIBIT REVENUE | | 9,693 | 50 | 0 | 10,000 | 10,000 | 0% |
| HORSE SHOW REVENUE (Fairtime) | | | | | | | |
| Entry Fees | 43000-40-000-1100 | 19,009 | 175 | 0 | 20,000 | 20,000 | 0% |
| Sponsorship | 43010-40-000-1100 | 7,790 | 0 | 0 | 7,000 | 7,000 | 0% |
| Stall Fees | 48800-40-000-1100 | 5,700 | 150 | 310 | 3,000 | 2,690 | 10% |
| TOTAL HORSE SHOW REVENUE | | 32,499 | 325 | 310 | 30,000 | 29,690 | 1% |

Santa Cruz County Fair, 14th DAA

Detail of Revenues

| Account Description | Acct. No. | Actuals 2015 | Prior YTD 2/28/15 | Current YTD 2/29/16 | Budget 2016 | Balance of Budget | % Used 2016 |
|---|-------------------|-----------------|----------------------|------------------------|----------------|----------------------|----------------|
| MISCELLANEOUS FAIR REVENUE: (without Jr Livestock Auction) | | | | | | | |
| Admission - Gala | 40000-00-000-1050 | 0 | 0 | 0 | 0 | 0 | 0% |
| Stall Fee | 43010-00-000-1000 | 1,000 | 0 | 0 | 0 | 0 | 0% |
| Parking Revenue | 45000-00-000-1000 | 77,410 | 585 | 0 | 78,000 | 78,000 | 0% |
| Camp Parking | 46500-00-000-1000 | 12,290 | 0 | 0 | 12,000 | 12,000 | 0% |
| Utility Fee Reimbursement | 48500-00-000-1000 | 443 | 0 | 0 | 0 | 0 | 0% |
| Other Misc Revenue | 48700-00-000-1000 | 129 | 13 | 0 | 21,000 | 21,000 | 0% |
| Sponsorship | 48800-00-000-1000 | 25,965 | 0 | 5,000 | 31,000 | 26,000 | 16% |
| Fairtime Donation | 48830-00-000-1000 | 90 | 0 | 0 | 0 | 0 | 0% |
| Sponsorship - Livestock Awards | 48840-00-000-1000 | 2,935 | 0 | 0 | 3,000 | 3,000 | 0% |
| Entry Fees - JFB | 43000-35-000-1000 | 0 | 0 | 0 | 0 | 0 | 0% |
| Other Misc Revenue - JFB | 48700-35-000-1000 | 0 | 0 | 0 | 0 | 0 | 0% |
| Prior Year Revenue - JFB | 49000-35-000-1000 | 0 | 0 | 0 | 0 | 0 | 0% |
| TOTAL MISCELLANEOUS FAIR | | 120,262 | 598 | 5,000 | 145,000 | 140,000 | 3% |
| INTERIM REVENUE | | | | | | | |
| Food Concession | 42100-00-000-3000 | 6,110 | 0 | 0 | 1,500 | 1,500 | 0% |
| Concession - Heritage Foundation | 42101-00-000-3000 | 15,914 | 6,396 | 15,749 | 18,000 | 2,251 | 87% |
| Entry Fees - Horse Show - Interim | 43000-40-000-4000 | 450 | 0 | 0 | 0 | 0 | 0% |
| Parking Revenue | 45000-00-000-3000 | 1,411 | 0 | 0 | 0 | 0 | 0% |
| Building Rental | 46100-00-000-3000 | 0 | 0 | 0 | 0 | 0 | 0% |
| Building Rental - Rodger House | 46100-00-ROD-3000 | 540 | 0 | 0 | 500 | 500 | 0% |
| Building Rental - Crosetti Bldg | 46100-00-CRO-3000 | 134,424 | 31,271 | 33,008 | 135,000 | 101,992 | 24% |
| Building Rental - Harvest Bldg | 46100-00-HAR-3000 | 68,338 | 4,567 | 9,076 | 66,000 | 56,924 | 14% |
| Building Rental - Arts Bldg | 46100-00-ART-3000 | 20,281 | 2,617 | 3,640 | 20,000 | 16,360 | 18% |
| Building Rental - Grange | 46100-00-GRA-3000 | 0 | 0 | 0 | 1,000 | 1,000 | 0% |
| Building Rental - Other | 46100-00-OTH-3000 | 15,702 | 1,950 | 4,640 | 10,000 | 5,360 | 46% |
| Building Rental - Heritage Hall | 46100-00-HER-3000 | 29,551 | 3,475 | 5,590 | 25,000 | 19,410 | 22% |
| Ground Rental - Amphitheater | 46200-00-AMP-3000 | 9,557 | 300 | 1,050 | 5,000 | 3,950 | 21% |
| Ground Rental - Horse Arena | 46200-40-HSA-4000 | 101,005 | 0 | 400 | 100,000 | 99,600 | 0% |
| Ground Rental - Farmers Market | 46200-00-FAR-3001 | 88,284 | 17,470 | 5,250 | 80,000 | 74,751 | 7% |
| Ground Rental - Racetrack | 46200-00-RAC-3000 | 63,500 | 0 | 0 | 65,000 | 65,000 | 0% |
| Ground Rental - Other | 46200-00-OTH-3000 | 57,167 | 7,345 | 6,695 | 55,000 | 48,305 | 12% |
| Equipment Rental | 46300-00-000-3000 | (3,840) | 0 | 0 | 0 | 0 | 0% |
| Camp Parking | 46500-00-000-3000 | 33,085 | 100 | 3,400 | 30,000 | 26,600 | 11% |
| Utility Fee Reimbursement | 48500-00-000-3000 | 7,218 | 200 | 200 | 8,000 | 7,800 | 3% |
| Other Misc Revenue | 48700-00-000-3000 | 20 | 0 | 0 | 0 | 0 | 0% |
| TOTAL INTERIM REVENUE | | 648,717 | 75,690 | 88,698 | 620,000 | 531,302 | 14% |
| PRIOR YEAR REVENUE | | | | | | | |
| Prior Year Revenue | 49000-00-000-0000 | 4,932 | 25,480 | 0 | 3,000 | 3,000 | 0% |
| TOTAL PRIOR YEAR REVENUE | | 4,932 | 25,480 | 0 | 3,000 | 3,000 | 0% |
| OTHER OPERATING REVENUE | | | | | | | |
| Other Operating Revenue | 48700-00-000-0000 | 2,899 | 36 | 449 | 3,000 | 2,551 | 15% |
| Interest Earnings | 48710-00-000-0000 | 9 | 0 | 0 | 0 | (0) | 0% |
| TOTAL OTHER OPERATING REVENUE | | 2,908 | 36 | 449 | 3,000 | 2,551 | 15% |

Santa Cruz County Fair, 14th DAA

Detail of Expenditures

| Account Description | Acct. No. | Actuals 2015 | Prior YTD 2/28/15 | Current YTD 2/29/16 | Budget 2016 | Balance of Budget | % Used 2016 |
|---|-------------------|---------------------|--------------------------|----------------------------|--------------------|--------------------------|--------------------|
| ADMINISTRATION EXPENSE | | | | | | | |
| Salaries & Wages - Perm | 50000-11-000-0000 | 92,520 | 15,420 | 15,420 | 96,000 | 80,580 | 16% |
| Salaries & Wages - Temp | 50100-11-000-0000 | 52,237 | 6,512 | 11,905 | 53,000 | 41,095 | 22% |
| Compensated Leave | 50300-11-000-0000 | 845 | 623 | 356 | 500 | 144 | 71% |
| Employee Benefits | 51000-11-000-0000 | 42,008 | 5,740 | 7,769 | 42,000 | 34,231 | 18% |
| Payroll Taxes | 51100-11-000-0000 | 8,668 | 6,242 | 1,615 | 18,000 | 16,385 | 9% |
| Worker's Comp | 51200-11-000-0000 | 12,882 | 1,316 | 1,640 | 24,700 | 23,060 | 7% |
| Unemployment Insurance | 51300-11-000-0000 | 3,777 | 0 | 0 | 0 | 0 | 0% |
| Current year - Bad Debt Expense | 53000-11-000-0000 | 4,692 | 0 | 0 | 1,000 | 1,000 | 0% |
| Bank / CC Charges | 54000-11-000-0000 | 10,135 | 933 | 1,369 | 10,000 | 8,631 | 14% |
| Director Expense | 56000-11-000-0000 | 0 | 0 | 0 | 1,500 | 1,500 | 0% |
| Dues & Subscription | 57000-11-000-0000 | 2,497 | 454 | 239 | 2,500 | 2,261 | 10% |
| Insurance | 60000-11-000-0000 | 32,060 | 4,079 | 12,554 | 34,000 | 21,446 | 37% |
| Other Misc Expense | 65000-11-000-0000 | 13,662 | 749 | 956 | 12,000 | 11,044 | 8% |
| Licenses & Permits | 65010-11-000-0000 | 5,168 | 0 | 0 | 5,000 | 5,000 | 0% |
| Postage | 67000-11-000-0000 | 1,861 | 269 | 616 | 2,000 | 1,384 | 31% |
| Professional Services | 69000-11-000-0000 | 53,370 | 2,817 | 1,826 | 46,000 | 44,174 | 4% |
| Audit Cost | 69040-11-000-0000 | 14,100 | 0 | 0 | 15,000 | 15,000 | 0% |
| Office Supplies & Expense | 74000-11-000-0000 | 2,136 | 8 | 184 | 4,000 | 3,816 | 5% |
| Telephone | 75000-11-000-0000 | 10,413 | 952 | 1,382 | 10,000 | 8,618 | 14% |
| Internet Expense | 75010-11-000-0000 | 770 | 0 | 60 | 0 | (60) | 0% |
| Strategic Planning | 76000-11-000-0000 | 0 | 0 | 0 | 0 | 0 | 0% |
| Travel / Training Expense | 77000-11-000-0000 | 5,165 | 1,829 | 1,648 | 5,000 | 3,352 | 33% |
| TOTAL ADMINISTRATION EXPENSE | | 368,966 | 47,942 | 59,539 | 382,200 | 322,661 | 16% |
| MAINTENANCE & GENERAL OPERATIONS | | | | | | | |
| Salaries & Wages - Perm | 50000-12-000-0000 | 0 | 0 | 0 | 0 | 0 | 0% |
| Salaries & Wages - Temp | 50100-12-000-0000 | 140,015 | 13,964 | 8,774 | 135,000 | 126,226 | 6% |
| Employee Benefits | 51000-12-000-0000 | 14,649 | 1,157 | 1,446 | 15,000 | 13,555 | 10% |
| Payroll Taxes | 51100-12-000-0000 | 6,193 | 498 | 484 | 7,500 | 7,016 | 6% |
| Worker's Comp | 51200-12-000-0000 | 12,876 | 838 | 526 | 12,000 | 11,474 | 4% |
| Electricity, Gas, Propane, Sewer, Water | UTILI | 139,475 | 12,319 | 11,132 | 135,000 | 123,868 | 8% |
| Maint of Building - Crosetti | 64000-12-CRO-0000 | 17,931 | 6,303 | 0 | 15,000 | 15,000 | 0% |
| Maint of Building - Harvest | 64000-12-HAR-0000 | 4,850 | 255 | 385 | 15,000 | 14,615 | 3% |
| Maint of Building - Arts | 64000-12-ART-0000 | 1,809 | 1,131 | 0 | 6,000 | 6,000 | 0% |
| Maintenance of Grounds | 64000-12-OTH-0000 | 83,481 | 4,926 | 9,733 | 80,000 | 70,267 | 12% |
| Maintenance of Building | 64000-12-000-0000 | 3,344 | 398 | 381 | 4,000 | 3,619 | 10% |
| Maintenance of Restroom | 64000-12-RES-0000 | 23,792 | 2,246 | 5,629 | 24,000 | 18,371 | 23% |
| Maintenance of Horse Arena | 64000-12-HSA-0000 | 24,677 | 3,598 | 0 | 15,000 | 15,000 | 0% |
| Maint of Building - Rodger House | 64000-12-ROD-0000 | 0 | 0 | 0 | 500 | 500 | 0% |
| Maint of Building - Amphitheater | 64000-12-AMP-0000 | 0 | 0 | 0 | 0 | 0 | 0% |
| Maint of Building - Cow Barn | 64000-12-COW-0000 | 385 | 0 | 0 | 0 | 0 | 0% |
| Maint of Building - Grange Hall | 64000-12-GRA-0000 | 0 | 0 | 0 | 0 | 0 | 0% |
| Maint of Building - Heritage Hall | 64000-12-HER-0000 | 533 | 365 | 0 | 1,000 | 1,000 | 0% |
| Maint of Building - Poultry Barn | 64000-12-POU-0000 | 0 | 0 | 0 | 0 | 0 | 0% |
| Maintenance of Equipment | 64010-12-000-0000 | 33,556 | 5,249 | 5,651 | 32,000 | 26,349 | 18% |
| Special Repairs & Maintenance | 64020-12-000-0000 | 5,600 | 0 | 0 | 0 | 0 | 0% |
| Temp Electrical Work | 64030-12-000-0000 | 0 | 0 | 0 | 0 | 0 | 0% |
| Other Misc Expense | 65000-12-000-0000 | 10,932 | 3,094 | 8,437 | 10,000 | 1,563 | 84% |
| Professional Service Maintenance | 69000-12-000-0000 | 5,408 | 4 | 1,595 | 7,000 | 5,405 | 23% |
| Rental - Maintenance Equipment | 72000-12-000-0000 | 108 | 0 | 0 | 3,000 | 3,000 | 0% |
| Rental - Other Equipment | 72010-12-000-0000 | 0 | 0 | 0 | 0 | 0 | 0% |
| Security Alarm Service - MN | 73000-12-000-0000 | 3,534 | 605 | 609 | 0 | (609) | 0% |
| Maint of Building - Poultry Barn | 73000-12-POU-0000 | 0 | 0 | 0 | 0 | 0 | 0% |
| Travel/Training Expense | 77000-12-000-0000 | 0 | 0 | 0 | 0 | 0 | 0% |
| Trash Removal / Clean-Up | 78000-12-000-0000 | 14,001 | 0 | 1,268 | 15,000 | 13,732 | 8% |
| TOTAL MAINTENANCE EXPENSE | | 547,150 | 56,952 | 56,051 | 532,000 | 475,949 | 11% |

Santa Cruz County Fair, 14th DAA

Detail of Expenditures

| Account Description | Acct. No. | Actuals 2015 | Prior YTD 2/28/15 | Current YTD 2/29/16 | Budget 2016 | Balance of Budget | % Used 2016 |
|---|-------------------|-----------------|----------------------|------------------------|----------------|----------------------|----------------|
| PUBLICITY EXPENSE | | | | | | | |
| Advertising | 52000-13-000-1000 | 89,883 | 598 | 973 | 94,000 | 93,027 | 1% |
| Professional Services | 69000-13-000-1000 | 10,638 | 0 | 0 | 12,000 | 12,000 | 0% |
| Promotional Expense | 71000-13-000-1000 | 1,385 | 0 | 0 | 4,000 | 4,000 | 0% |
| Public Relations | 71010-13-000-1000 | 0 | 0 | 0 | 0 | 0 | 0% |
| Supplies & Expenses | 74000-13-000-1000 | 0 | 0 | 0 | 0 | 0 | 0% |
| TOTAL PUBLICITY EXPENSE | | 101,906 | 598 | 973 | 110,000 | 109,027 | 1% |
| ATTENDANCE OPERATIONS | | | | | | | |
| Salaries & Wages - Temp | 50100-70-000-1000 | 27,721 | 0 | 1,652 | 26,000 | 24,348 | 6% |
| Employee Benefits | 51000-70-000-1000 | 0 | 0 | 0 | 0 | 0 | 0% |
| Payroll Taxes | 51100-70-000-1000 | 402 | 0 | 24 | 500 | 476 | 5% |
| Worker's Comp | 51200-70-000-1000 | 2,467 | 0 | 99 | 1,500 | 1,401 | 7% |
| Other Misc Expense | 65000-70-000-1000 | 1,570 | 0 | 0 | 0 | 0 | 0% |
| Professional Services | 69000-70-000-1000 | 22,823 | 0 | 0 | 23,000 | 23,000 | 0% |
| Fairtime Security | 73000-70-000-1000 | 43,132 | 0 | 0 | 43,000 | 43,000 | 0% |
| Fairtime Sheriff | 73010-70-000-1000 | 0 | 0 | 0 | 0 | 0 | 0% |
| Supplies & Expense | 74000-70-000-1000 | 4,365 | 0 | 0 | 4,000 | 4,000 | 0% |
| TOTAL ATTENDANCE OPERATIONS | | 102,480 | 0 | 1,775 | 98,000 | 96,225 | 2% |
| MISCELLANEOUS FAIR EXPENSE | | | | | | | |
| Salaries & Wages - Temp - MN | 50100-12-000-1000 | 12,460 | 0 | 531 | 12,000 | 11,469 | 4% |
| Employee Benefits - MN | 51000-12-000-1000 | 0 | 0 | 0 | 0 | 0 | 0% |
| Payroll Taxes - MN | 51100-12-000-1000 | 206 | 0 | 8 | 300 | 292 | 3% |
| Worker's Comp - MN | 51200-12-000-1000 | 853 | 0 | 32 | 1,000 | 968 | 3% |
| Salaries & Wages - Temp - Parking | 50100-40-000-1000 | 0 | 0 | 0 | 0 | 0 | 0% |
| Employee Benefits - Parking | 51000-40-000-1000 | 0 | 0 | 0 | 0 | 0 | 0% |
| Payroll Taxes - Parking | 51100-40-000-1000 | 0 | 0 | 0 | 0 | 0 | 0% |
| Worker's Comp - Parking | 51200-40-000-1000 | 0 | 0 | 0 | 0 | 0 | 0% |
| Other Misc Expense | 65000-40-000-1000 | 11,254 | 0 | 575 | 5,300 | 4,725 | 11% |
| Other Misc Expense-Gala | 65000-40-000-1050 | 0 | 0 | 0 | 0 | 0 | 0% |
| Professional Services | 69000-40-000-1000 | 0 | 0 | 0 | 6,000 | 6,000 | 0% |
| Supplies & Expense - Parking | 74000-40-000-1000 | 519 | 0 | 0 | 500 | 500 | 0% |
| Exhibit Guide | 74010-40-000-1000 | 4,438 | 0 | 0 | 5,000 | 5,000 | 0% |
| Trash Removal | 78000-40-000-1000 | 10,501 | 0 | 0 | 10,000 | 10,000 | 0% |
| Supplies & Expense - JFB | 74000-35-000-1000 | 900 | 0 | 0 | 900 | 900 | 0% |
| Prior Year Expense - JFB | 80000-35-000-1000 | (39) | 0 | 0 | 0 | 0 | 0% |
| TOTAL MISCELLANEOUS FAIR | | 41,094 | 0 | 1,146 | 41,000 | 39,854 | 3% |
| PREMIUM EXPENSE (Excluding Horse Show) | | | | | | | |
| Cash Awards | 66000-80-000-1000 | 12,317 | 0 | 0 | 12,000 | 12,000 | 0% |
| Trophies/Ribbons/Medals | 66010-80-000-1000 | 4,349 | 0 | 0 | 5,000 | 5,000 | 0% |
| TOTAL PREMIUM EXPENSE | | 16,665 | 0 | 0 | 17,000 | 17,000 | 0% |
| HORSE SHOW EXPENSE (Fairtime) | | | | | | | |
| Other Misc Expense | 65000-40-000-1100 | 0 | 0 | 0 | 1,500 | 1,500 | 0% |
| Cash Awards | 66000-40-000-1100 | 0 | 0 | 0 | 0 | 0 | 0% |
| Trophies, Medals, Ribbons | 66010-40-000-1100 | 4,036 | 0 | 0 | 2,500 | 2,500 | 0% |
| Professional Services - Judges | 69000-40-000-1100 | 3,953 | 0 | 0 | 4,000 | 4,000 | 0% |
| Professional Services | 69010-40-000-1100 | 3,100 | 0 | 0 | 3,000 | 3,000 | 0% |
| Supplies & Expense | 74000-40-000-1100 | 1,529 | 0 | 0 | 2,000 | 2,000 | 0% |
| Cattle Fees | 74010-40-000-1100 | 5,500 | 0 | 0 | 5,000 | 5,000 | 0% |
| TOTAL HORSE SHOW EXPENSE | | 18,118 | 0 | 0 | 18,000 | 18,000 | 0% |

Santa Cruz County Fair, 14th DAA

Detail of Expenditures

| Account Description | Acct. No. | Actuals 2015 | Prior YTD 2/28/15 | Current YTD 2/29/16 | Budget 2016 | Balance of Budget |
|--|-------------------|-------------------------|------------------------------|--------------------------------|------------------------|------------------------------|
| EXHIBIT EXPENSE | | | | | | |
| Salaries & Wages - Perm | 50000-80-000-1000 | 0 | 0 | 0 | 0 | 0 |
| Salaries & Wages - Temp | 50100-80-000-1000 | 0 | 0 | 0 | 0 | 0 |
| Compensated Leave | 50300-80-000-1000 | 0 | 0 | 0 | 0 | 0 |
| Employee Benefits | 51000-80-000-1000 | 0 | 0 | 0 | 0 | 0 |
| Payroll Taxes | 51100-80-000-1000 | 0 | 0 | 0 | 0 | 0 |
| Worker's Comp | 51200-80-000-1000 | 0 | 0 | 0 | 0 | 0 |
| Decorations | 55000-80-000-1000 | 536 | 0 | 0 | 1,000 | 1,000 |
| Other Misc Expense | 65000-80-000-1000 | 7,639 | 0 | 0 | 5,000 | 5,000 |
| Professional Svcs - Judges | 69010-80-000-1000 | 8,724 | 0 | 0 | 9,000 | 9,000 |
| Professional Svcs - Dept Contracts | 69020-80-000-1000 | 16,263 | 0 | 0 | 17,000 | 17,000 |
| Rental - Tent & Booth | 72020-80-000-1000 | 18,576 | 0 | 0 | 19,000 | 19,000 |
| Supplies & Expense | EXSUP | 19,291 | 267 | 27 | 20,000 | 19,973 |
| Carcass Contest | 74010-80-000-1000 | 3,923 | 0 | 0 | 4,000 | 4,000 |
| TOTAL EXHIBIT EXPENSE | | 74,952 | 267 | 27 | 75,000 | 74,973 |
| ENTERTAINMENT EXPENSE | | | | | | |
| Salaries & Wages - Temp | 50100-75-000-1000 | 0 | 0 | 0 | 0 | 0 |
| Compensated Leave | 50300-75-000-1000 | 0 | 0 | 0 | 0 | 0 |
| Employee Benefits | 51000-75-000-1000 | 0 | 0 | 0 | 0 | 0 |
| Payroll Taxes | 51100-75-000-1000 | 0 | 0 | 0 | 0 | 0 |
| Worker's Comp | 51200-75-000-1000 | 0 | 0 | 0 | 0 | 0 |
| Grounds Entertainment | 58000-75-000-1000 | 80,748 | 0 | 0 | 80,000 | 80,000 |
| Amphitheater Entertainment | 58010-75-000-1000 | 9,700 | 0 | 0 | 10,000 | 10,000 |
| Sounds, Light, Radios | 58020-75-000-1000 | 19,052 | 0 | 0 | 13,000 | 13,000 |
| Professional Service | 69000-75-000-1000 | 11,000 | 0 | 0 | 11,000 | 11,000 |
| Supplies & Expense | 74000-75-000-1000 | 14,361 | 0 | 0 | 16,000 | 16,000 |
| TOTAL ENTERTAINMENT EXPENSE | | 134,860 | 0 | 0 | 130,000 | 130,000 |
| INTERIM EXPENSE | | | | | | |
| Interim Security | 73000-40-000-3000 | 43,765 | 4,522 | 3,171 | 45,000 | 41,829 |
| Interim Sheriff | 73010-40-000-3000 | 11,980 | 2,600 | 1,278 | 11,000 | 9,722 |
| Supplies & Expense - Horse Show - Interim | 74000-40-000-4000 | 45 | 0 | 0 | 0 | 0 |
| Supplies & Expense - Farmer's Market | 74000-00-000-3001 | 1,756 | 616 | (319) | 2,000 | 2,319 |
| TOTAL INTERIM EXPENSE | | 57,546 | 7,738 | 4,131 | 58,000 | 53,869 |
| EQUIPMENT EXPENSE (LIST) | | | | | | |
| Non Capitalized(cost less than \$5000 and life less than one year) | | | | | | |
| Equipment Expense | 87500-00-000-0000 | 10,188 | 0 | 0 | 0 | 0 |
| TOTAL EQUIPMENT EXPENSE | | 10,188 | 0 | 0 | 0 | 0 |
| PRIOR YEAR OPERATING EXPENSE | | | | | | |
| Prior Year Expense Adjustment | 80000-00-000-0000 | 25,577 | 24,013 | 0 | 5,000 | 5,000 |
| Prior Year Depreciation Expense Adjustment | 80010-00-000-0000 | 0 | 0 | 0 | 0 | 0 |
| Prior Year Bad Debt | 80020-00-000-0000 | 0 | 0 | 0 | 0 | 0 |
| TOTAL PRIOR YEAR OPERATING EXPENSE | | 25,577 | 24,013 | 0 | 5,000 | 5,000 |
| CASH SHORTAGES & OVERAGES | | | | | | |
| CASH Shortages & Overages | 85100-00-000-0000 | 46 | 0 | 0 | 0 | 0 |
| TOTAL CASH SHORTAGES & OVERAGES | | 46 | 0 | 0 | 0 | 0 |
| DEPRECIATION EXPENSE | | | | | | |
| Depreciation Expense | 90000-00-000-0000 | 111,837 | 18,166 | 18,639 | 111,000 | 92,361 |
| TOTAL DEPRECIATION EXPENSE | | 111,837 | 18,166 | 18,639 | 111,000 | 92,361 |

Santa Cruz County Fair, 14th DAA

% Used
2016

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7%

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0%
0%
0%

0%
0%

17%
17%

Santa Cruz County Fair, 14th DAA

Statement of Operations - Projects

| Account Description | Acct. No. | Actuals 2015 | Prior YTD 2/28/15 | Current YTD 2/29/16 |
|--|------------------|-------------------------|------------------------------|--------------------------------|
| REVENUES: | | | | |
| Outside Funding for Capital Assets | 31700 | 128,994 | 2,497 | 25,700 |
| Other F&E Project Funds | 31800 | 0 | 0 | 0 |
| Capital Project Revenue - CCA Projects | 31900 | 0 | 0 | 0 |
| TOTAL REVENUES | | 128,994 | 2,497 | 25,700 |
| TOTAL RESOURCES AVAILABLE | | 128,994 | 2,497 | 25,700 |
| EXPENSES: | | | | |
| Construction in Progress | 19000 | 178,016 | 2,497 | 207,229 |
| Land | 19100 | 0 | 0 | 0 |
| Buildings and Improvements | 19200 | 85,229 | 0 | 0 |
| Equipment | 19300 | 0 | 0 | 0 |
| TOTAL EXPENDITURES | | 263,246 | 2,497 | 207,229 |
| RESOURCES, DECEMBER 31: | 29200 | (134,251) | 0 | (181,530) |
| NET EFFECT | | (134,251) | 0 | (181,530) |

Santa Cruz County Fair, 14th DAA

Statement of Operations - Junior Livestock Auction

| Account Description | Acct. No. | Actuals 2015 | Prior YTD 2/28/15 | Current YTD 2/29/16 |
|----------------------------------|--------------------------|-------------------------|------------------------------|--------------------------------|
| RESOURCES, JANUARY 1: | 25100-30-000-2000 | 31,534 | 31,534 | 37,025 |
| AUCTION REVENUES: | | | | |
| Commission | 41500-30-000-2000 | 24,256 | 0 | 0 |
| Sponsorship | 48800-30-000-2000 | 0 | 0 | 0 |
| Prior Year Revenue | 49000-30-000-2000 | 1,331 | 0 | 0 |
| Other Misc Revenue | 48700-30-000-2000 | 9,131 | 0 | 25 |
| Interest Revenue | 48710-30-000-2000 | 8 | 1 | 2 |
| TOTAL REVENUES | | 34,725 | 1 | 27 |
| TOTAL RESOURCES AVAILABLE | | 66,260 | 31,536 | 37,052 |
| AUCTION EXPENDITURES: | | | | |
| Bank/CC Charges | 54000-30-000-2000 | 3,045 | 10 | 212 |
| Other Misc Expense | 65000-30-000-2000 | 7,141 | 0 | 0 |
| Payment to Sellers | 65010-30-000-2000 | 0 | 0 | 0 |
| Professional Services | 69000-30-000-2000 | 1,939 | 0 | 0 |
| Publicity | 71000-30-000-2000 | 0 | 0 | 0 |
| Supplies & Expense | 74000-30-000-2000 | 13,608 | 204 | 184 |
| Prior Year Expense | 80000-30-000-2000 | 651 | 0 | 0 |
| TOTAL EXPENDITURES | | 26,384 | 214 | 396 |
| RESOURCES, DECEMBER 31: | 25100 | 39,875 | 31,321 | 36,655 |
| NET EFFECT | | 8,341 | (213) | (370) |

