

Santa Cruz County Fair
Junior Livestock Auction Recap

10/20/2022
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2022														Auction Committee				Buyer Costs		Exhibitor Payout		
Species (Market Price)	# Animals Sold	% Change	Custom/Live	Resale	% Resale	Average Sale Price	% Change	Average Bid/Pound	% Change	Auction Total \$ Amt	Add-Ons	Total w/ Add-Ons	% Change	Bumps	Purchases	Total	# Bought					
Beef (1.02)	15	-6%	15	0	0%	\$5,481.00	-41.21%	\$ 4.36	-38%	\$82,215.00	\$5,898.75	\$88,113.75	-42%	\$648.75		\$648.75			Gross Sales	\$424,264.00	Gross Sales	\$424,264.00
Lambs (.85)	37	-3%	23	14	38%	\$1,540.41	-17.80%	\$ 11.72	-23%	\$56,995.00	\$5,680.00	\$62,675.00	-24%		\$2,790.00	\$2,790.00	2		Add-Ons	\$54,233.75	Plus Add-ons	\$54,233.75
Hogs (.68)	67	43%	51	16	24%	\$3,857.13	-0.96%	\$ 15.27	-1%	\$258,428.00	\$29,823.00	\$288,251.00	38%			\$0.00				\$478,497.75	Total Gross	\$478,497.75
Goats (2.90)	23	44%	23	9	39%	\$920.26	-45.44%	\$ 11.09	-43%	\$21,166.00	\$9,812.00	\$30,978.00	10%	\$267.00	\$1,125.00	\$1,392.00	2		Processing	\$10,840.00	Less Chkoff	-\$1,096.55
Rabbits	2		2	0		\$725.00		by pen		\$1,450.00	\$225.00	\$1,675.00							Less Resale	-\$6,265.66	Less Pictures	-\$1,752.00
Poultry	2		2	0		\$1,150.00		by pen		\$2,300.00	\$50.00	\$2,350.00							Total Due	\$483,072.09	Less Commission	-\$37,923.42
Donation to JLA											\$1,000.00	\$1,000.00							No Commission taken from donat		Net Payout	\$437,725.78
2022 Auction Total	146		107	39						\$422,554.00	\$52,488.75	\$475,042.75		\$915.75	\$3,915.00	\$4,830.75	4					
Heritage Hog	1		1	0		\$1,710.00		\$ 6.00		\$1,710.00	\$1,745.00	\$3,455.00							No Commission taken from HH			
Grand Total	147		108	39						\$424,264.00	\$54,233.75	\$478,497.75										

2021														Auction Committee				Buyer Costs		Exhibitor Payout		
Species (Market Price)	# Animals Sold	% Change	Custom/Live	Resale	% Resale	Average Sale Price	% Change	Average Bid/Pound	% Change	Auction Total \$ Amt	Add-Ons	Total w/ Add-Ons	% Change	Bumps	Purchases	Total	# Bought					
Beef (.90)	16	60%	15	1	6%	\$9,323.13	124.65%	\$7.05	118%	\$149,170.00	\$3,242.50	\$152,412.50	198%	\$667.50		\$667.50			Gross Sales	\$443,756.55	Gross Sales	\$443,756.55
Lambs (2.15)	38	138%	27	11	29%	\$1,873.93	52.20%	\$15.22	68%	\$71,209.50	\$11,382.50	\$82,592.00	181%	\$1,632.50		\$1,632.50			Add-ons	\$44,014.00	Plus Add-ons	\$44,014.00
Hogs (.58)	47	114%	42	5	11%	\$3,894.52	149.43%	\$15.42	148%	\$186,937.00	\$22,109.00	\$209,046.00	342%	\$2,318.00		\$2,318.00				\$487,770.55	Total Gross	\$487,770.55
Goats (2.40)	16	167%	15	1	6%	\$1,686.63	42.53%	\$19.38	54%	\$26,986.00	\$1,205.00	\$28,191.00	239%	\$80.00		\$80.00			Processing	\$10,275.00	Less Chkoff	-\$807.33
Rabbits	0		0	0				by pen											Less Resale	-\$5,573.46	Less Pictures	-\$1,416.00
Poultry	0		0	0				by pen											Total Due	\$492,472.09	Less Comm	-\$39,021.64
2021 Auction Total	117		99	18						\$434,302.50	\$37,939.00	\$472,241.50	231%	\$4,698.00	\$0.00	\$4,698.00	0					
Heritage Hog	1		1	0		\$9,454.00		\$8.00		\$9,454.05	\$6,075.00	\$15,529.05							No Commission taken from HH			
Grand Total	118		100	18						\$443,756.55	\$44,014.00	\$487,770.55										

2020 - COVID														Auction Committee				Buyer Costs		Exhibitor Payout		
Species (Market Price)	# Animals Sold	% Change	Custom/Live	Resale	% Resale	Average Sale Price	% Change	Average Bid/Pound	% Change	Auction Total \$ Amt	Add-Ons	Total w/ Add-Ons	% Change	Bumps	Purchases	Total	# Bought					
Beef (.85)	10	-38%	10	0	0%	\$4,150.00	-35.07%	\$3.23	-34%	\$41,500.00	\$9,615.00	\$51,115.00	-54%						Gross Sales	\$106,650.00	Sales + Add-Ons	\$142,875.00
Lambs (1.15)	16	-62%	16	0	0%	\$1,231.25	-13.02%	\$9.08	-13%	\$19,700.00	\$9,655.00	\$29,355.00	-60%	\$0.00		\$0.00			Add-ons	\$38,615.00	Less Comm (5%)	-\$6,803.00
Hogs (.30)	22	-81%	19	3	14%	\$1,561.36	15.89%	\$6.22	10%	\$34,350.00	\$12,915.00	\$47,265.00	-76%	\$0.00	\$0.00	\$0.00	0			\$145,265.00	Less Chkoff	-\$193.58
Goats (2.70)	6	-54%	6	0	0%	\$1,183.33	12.16%	\$12.57	5%	\$7,100.00	\$1,225.00	\$8,325.00	-55%						Processing	\$6,966.50	Payout	\$135,878.42
2020 Auction Total	54		51	3						\$102,650.00	\$33,410.00	\$136,060.00	-67%	\$0.00	\$0.00	\$0.00	0			Less Resale	-\$214.50	
Heritage Hog	1		1	0		\$4,000.00		\$8.00		\$4,000.00	\$2,815.00	\$6,815.00							Total Due	\$152,017.00		
Grand Total	55		52	3						\$106,650.00	\$36,225.00	\$142,875.00							No Commission taken from HH			

2019														Auction Committee				Buyer Costs		Exhibitor Payout			
Species (Market Price)	# Animals Sold	% Change	Custom/Live	Resale	% Resale	Average Sale Price	% Change	Average Bid/Pound	% Change	Auction Total \$ Amt	Add-Ons	Total w/ Add-Ons	% Change	Bumps	Purchases	Total	# Bought						
Beef (.90)	16	-16%	15	1	6%	\$6,391.88	64.74%	\$4.92	55%	\$102,270.00	\$7,690.00	\$109,960.00	32%						Gross Sales*	\$335,381.75	Gross Sales*	\$335,381.75	
Lambs (1.40)	42	5%	33	9	21%	\$1,415.60	-2.27%	\$10.49	-7%	\$59,455.25	\$13,242.00	\$72,697.25	4%	\$134.00		\$134.00			Add-ons	\$71,339.00	Less Comm	-\$26,656.38	
Hogs (.38)	114	30%	81	33	29%	\$1,347.28	-25.82%	\$5.68	-24%	\$153,589.50	\$41,628.00	\$195,217.50	1%	\$55.75	\$1,542.12	\$1,597.87	2			\$406,720.75	Less Chkoff*	-\$1,308.35	
Goats (2.40)	13	-41%	8	5	38%	\$1,055.00	15.62%	\$11.96	13%	\$13,715.00	\$4,891.00	\$18,606.00	-38%						Processing	\$10,680.00	Less Pictures	-\$2,268.00	
Rabbits	2	0%	2	0	0%	\$950.00	-13.43%	by pen		\$1,900.00	\$175.00	\$2,075.00	-11%						Less Resale	-\$7,167.38	Net Sales	\$305,149.02	
Poultry	2	0%	2	0	0%	\$1,050.00	23.84%	by pen		\$2,100.00	\$1,000.00	\$3,100.00	17%						Total Due	\$410,233.37	Plus Add-ons	\$71,339.00	
Out of County Truck	4		4							\$600.00	\$0.00	\$600.00									Less Comm	-\$5,476.08	
2019 Auction Total	193		145	48						\$333,629.75	\$68,626.00	\$402,255.75	5%	\$189.75	\$1,542.12	\$1,731.87	2					Payout	\$371,011.94
Heritage Hog	1		0	1		\$1,752.00		\$8.00		\$1,752.00	\$2,713.00	\$4,465.00							Total Comm		\$32,132.46		
Grand Total	194		145	49						\$335,381.75	\$71,339.00	\$406,720.75							No Commission taken from HH			*Includes Out of County Truck	

2018														Auction Committee				Buyer Costs		Exhibitor Payout			
Species (Market Price)	# Animals Sold	% Change	Custom/Live	Resale	% Resale	Average Sale Price	% Change	Average Bid/Pound	% Change	Auction Total \$ Amt	Add-Ons	Total w/ Add-Ons	% Change	Bumps	Purchases	Total	# Bought						
Beef (.80)	19	19%	15	4	21%	\$3,880.08	-16.75%	\$3.18	-19%	\$73,721.50	\$9,762.50	\$83,484.00	8%	\$450.00		\$450.00	0		Gross Sales	\$315,454.50	Gross Sales	\$315,454.50	
Sheep (1.30)	40	14%	33	7	18%	\$1,448.45	10.52%	\$11.28	13%	\$57,938.00	\$12,240.00	\$70,178.00	32%	\$250.00		\$250.00	0		Add-ons	\$66,962.68	Less Comm	-\$25,236.30	
Hogs (.33)	88	69%	70	18	20%	\$1,816.24	-4.87%	\$7.46	-3%	\$159,829.00	\$33,906.50	\$193,735.50	74%	\$1,281.00	\$3,765.27	\$5,046.27	3		Processing	\$9,660.00	Less Chkoff	-\$1,113.98	
Goats (2.20)	22	38%	14	8	36%	\$912.50	11.15%	\$10.60	11%	\$20,075.00	\$9,954.00	\$30,029.00	73%	\$514.00	\$1,979.60	\$2,493.60	3		Less Resale	-\$8,391.67	Less Pictures	-\$2,088.00	
Rabbits	2	0%	2	0	0%	\$1,097.38	-23.21%	by pen		\$2,195.00	\$145.26	\$2,340.26	-35%						Total Due	\$383,685.51	Net Sales	\$287,016.22	
Poultry	2	0%	2	0	0%	\$847.89	87.92%	by pen		\$1,696.00	\$954.42	\$2,650.42	194%								Plus Add-ons	\$66,962.68	
2018 Auction Total	173		37							\$315,454.50	\$66,962.68	\$382,417.18	45%	\$2,495.00	\$5,744.87	\$8,239.87	6					Less Comm	-\$5,137.02
Heritage Hog	1		1			\$3,720.00					\$2,750.00	\$6,470.00									Payout	\$348,841.88	
Grand Total	174		38																			Total Comm	\$30,373.32

